

**Item 1 – Cover Page**



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**Spectrum Asset Management, Inc.**

Form ADV Part 2A - The Brochure

March 28, 2025

This Brochure provides information about the qualifications and business practices of Spectrum Asset Management, Inc., hereinafter referred to as “Spectrum” or “Adviser”. The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission (“SEC”) or by any state securities authority.

Spectrum is a registered investment adviser. Registration of an investment adviser does not imply any level of skill or training.

If you have any questions about the contents of this Brochure, please contact us at (203) 322-0189 and/or [jhanczor@samipfd.com](mailto:jhanczor@samipfd.com).

Additional information about Spectrum is also available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Item 2 – Material Changes**

Spectrum's most recent update to Part 2A of Form ADV was made in April of 2024. Spectrum's business activities have not changed materially since the time of the prior update. This brochure has been updated to reflect Spectrum's regulatory assets under management as of December 31, 2024 and to supplement existing disclosures.

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#### **Item 4 – Advisory Business**

Spectrum was founded in 1987 and specializes in the management of portfolios of preferred securities and other junior subordinated capital securities including contingent convertible capital securities (collectively referred to herein as junior subordinated capital securities). These are generally some of the highest-yielding investment grade and below investment grade securities in the U.S. and E.U. capital markets. Spectrum also manages portfolios that include various derivatives-based volatility mitigation strategies relative to interest rate, credit, and broad market volatility. Spectrum manages portfolios for a global universe of corporate, pension fund, insurance and endowment clients, open-end mutual funds and exchange traded funds, including those distributed by Principal Funds, and closed-end mutual funds domiciled in the United States, Ireland (“UCITS”) and Japan, and separately managed account programs for high-net-worth individual investors sponsored by a variety of broker-dealers, and distributed by Principal Asset Management. Spectrum is one of the largest investment advisers in the world specializing in the preferred securities and other junior subordinated capital securities market with approximately \$19,682,004,203 in assets under management as of 12/31/24. Of this amount, discretionary assets totaled \$15,085,412,684 and non-discretionary assets totaled \$4,596,591,519.

Spectrum was acquired in 2001 by PGI, (which as of 4Q 2022 does business as Principal Asset Management) the asset management arm of The Principal Financial Group® (“PFG”). Spectrum is wholly owned by Principal Global Investors Holding Company (US), LLC, which is wholly owned by Principal Financial Services, Inc. (“PFSI”). PFSI is wholly owned by PFG. The Principal Financial Group was established in 1879 and became a public company listed on the New York Stock Exchange in 2001 under the ticker symbol PFG.

Spectrum is an investment adviser registered with the SEC and is the 100% owner of SAMI Brokerage LLC, its affiliated broker/dealer member firm of the Financial Industry Regulatory Authority (“FINRA”).

Spectrum is an investment manager for the separately managed account/wrap fee programs ("wrap programs") listed in Schedule D, Section 5.I(2) of Spectrum's Form ADV Part 1, including wrap programs created and/or serviced by the financial institutions listed in Schedule D, Section 5.I(2) of Spectrum's Form ADV Part 1 that are "private-labeled" by third parties. (See Item 5 below for a description of these services) Spectrum is also an investment manager to one private fixed income fund.

## Item 5 – Fees and Compensation

Spectrum provides discretionary investment advisory services to institutional clients generally investing at least \$25,000,000 for discretionary individually managed accounts. Spectrum offers such services for an advisory fee calculated as a percentage of assets under management as described below. Clients are invoiced for investment management fees. Spectrum charges commissions for certain securities transactions executed by its affiliated FINRA member broker/dealer according to its commission schedule, a copy of which is available upon request. Item 12 herein further describes the factors that Spectrum considers in selecting or recommending broker/dealers for client transactions and determining the reasonableness of their commissions. Clients may also pay custodial fees to the custodian of their choosing, exchange fees and other charges. To the extent a client's portfolio includes closed end mutual funds, open end mutual funds or exchange traded funds, such funds have expense ratios that will be paid by the client. Spectrum does not reduce its advisory fees to offset commissions.

A client wanting to terminate an investment advisory contract before its expiration date generally may do so by giving 30 days written notice, unless otherwise specified in the negotiated contract.

The investment advisory fees generally charged by Spectrum for each of its products are as follows:

Individually Managed Accounts: Fees are generally charged based on the average daily value or month end value of client assets under management, payable quarterly in arrears. Fees are negotiable and may vary from those shown below to reflect circumstances that may apply to a specific client or account. Accounts with special investment guidelines or other special circumstances or requirements may be charged differently based on the services rendered. Some existing clients may pay different fees that are not available to new clients. Clients may withdraw funds from management at any time, upon delivery of notice to Spectrum. Clients are asked to provide 30 days' notice of a withdrawal so that liquidation may be effected efficiently. Accounts initiated or terminated during a calendar quarter will be charged a prorated fee. Upon termination of any account, any paid, unearned fee will be promptly refunded, and any earned, unpaid fee will be due and payable.

Spectrum's current basic fee schedule for individually managed accounts is as follows:

<u>Account Value</u>	<u>Annual Fee Rate</u>
Initial \$50 million	0.45%
\$50 - \$250 million	0.40%

Over \$250 million

0.35%

Investment Companies: Spectrum acts as a sub-adviser to U.S. registered investment companies ("registered funds") and UCITS funds domiciled in Dublin, Ireland. The fees and other contractual arrangements for each of these registered funds are described in the registered fund's registration statement filed with the Securities and Exchange Commission and with the Central Bank of Ireland.

Wrap Programs: Spectrum is an investment manager for the separately managed account/wrap fee programs ("wrap programs") listed in Schedule D, Section 5.1(2) of Spectrum's Form ADV Part 1, including wrap programs created and/or serviced by the financial institutions listed in Schedule D, Section 5.1(2) of Spectrum's Form ADV Part 1 which are "private-labeled" by third-parties. In a typical wrap program, each client enters into an agreement with the sponsor of the wrap program, and each investment manager available in the program maintains a sub-advisory agreement with the sponsor of the wrap program or other service providers involved in the program. Clients typically pay a single all-inclusive "wrap" fee to the wrap program sponsor that covers, among other things, advisory, brokerage execution and custodial services.

Spectrum handles the placement of trades for some wrap fee programs and provides model portfolio recommendations to the program sponsor. Model portfolio recommendations are provided to the program sponsor throughout each business day. To ensure that over time no account (or group of accounts) will be systematically favored over any other account (or group of accounts), and with respect to certain wrap fee programs for which Spectrum executes step out trades, Spectrum rotates the order of execution of such step out trades. For trade rotation purposes, "model only" wrap fee program sponsors are accorded rotation slots on a similar basis as the slots accorded to other wrap fee program sponsors, the only difference being that the model portfolio is communicated to the "model only" wrap fee program sponsors and the trade orders based on the model portfolio are communicated to the other wrap fee program sponsors.

Spectrum receives fees paid by wrap program sponsors that are generally a per annum percentage of the market value of the accounts in the program. Some wrap programs provide for the wrap fee (including the portfolio management portion payable to Spectrum out of that wrap fee) to be paid by the client before the services are rendered by Spectrum, while some wrap programs provide for the wrap fee to be paid in arrears by the client after Spectrum provides services for the period covered by the fee.

Spectrum, in agreement with certain wrap sponsors, steps-out trades for the benefit of client accounts in certain circumstances such as when, for example, the sponsor and Spectrum believe that Spectrum may be able to achieve better execution, e.g., for larger block trades. In the event Spectrum steps-out trades, Spectrum, through its affiliated broker-dealer, will facilitate the purchase and sale of securities in accordance with its policies and procedures. (See Item 12). Spectrum does not charge commissions for step-out trades. In certain programs, the fees and services may be unbundled, and Spectrum may enter into an investment advisory agreement directly with the clients. Spectrum's fees for portfolio management of wrap fee programs are asset based and generally range between 0.25% and 0.35% annually. The minimum account size may vary by program but is typically \$100,000 – \$500,000. Spectrum provides discretionary and non-discretionary investment management services to the wrap programs. Various other services, including performance review and reporting, may be performed by the wrap program sponsor and/or other service providers. Clients should review the wrap fee brochure of the wrap program sponsor for details regarding fees of the wrap program.

#### **Item 6 –Performance Based Fees and Side-By-Side Management**

Spectrum manages investments for a variety of clients including mutual funds, exchange-traded funds, institutional clients, and SMA wrap account program accounts. Potential conflicts of interest may arise from the side-by-side management of these clients based on fee structures. Spectrum has procedures designed and implemented to ensure that all clients are treated fairly and equally, and to prevent this conflict from influencing the allocation of investment opportunities among clients. Spectrum does not charge performance based fees.

#### **Item 7 – Types of Clients**

Spectrum provides portfolio management services to registered mutual funds, foreign funds such as UCITS, sponsors of wrap account programs, corporate pension and profit-sharing plans, charitable institutions, insurance companies, foundations, endowments, private investment funds and other U.S. and international institutions. Generally, the minimum account size for opening and maintaining an account is \$25 million.

#### **Item 8 – Methods of Analysis, Investment Strategies and Risk of Loss Introduction**

Spectrum believes that the preferred and capital securities of high-quality issuers can offer better risk adjusted returns relative to senior debt due to low enterprise default risk experienced in the asset class. A preponderance of retail investors in the preferred markets can create inefficiencies or opportunities for professional investment managers to generate alpha by switching between

the retail and institutional sectors.

Important elements of Spectrum's active management strategy of preferred and capital securities include:

- A team of preferred and capital securities market specialists
- A disciplined, scalable investment process
- Credit and concentration limit recommendations to portfolio managers
- Relative value orientation
- Downside risk management
- Responsiveness to market evolution
- Interest rate volatility mitigation

Spectrum's investment process reflects a core commitment to fundamental research and an understanding of structural differences in the junior subordinated markets. An integrated global process networked with our parent can also complement our boutique style through a team orientation with Principal Asset Management®. A significant amount of our time and resources are focused on gathering and analyzing the information necessary for our bottom-up investment process. Specific portfolio risk is managed through credit approval and security selection and may be complemented systemically by risk management solutions aimed to mitigate market risk.

**Quality:** Spectrum's investment universe comprises securities that are issued primarily by companies with senior unsecured debt rated as investment grade at the time of purchase by Moody's, S&P or Fitch. Investment-grade-rated debt issuers may also have issued junior subordinated capital securities that are either investment grade at the time of issue, below investment grade at the time of issue, or were investment grade at the time of issue but were subsequently downgraded to below investment grade at the time of purchase, all of which could be included in Spectrum's investment universe.

**Liquidity:** At least US \$250 million of issuance outstanding. Liquidity is considered at the time of potential investment.

**Credit Process:**

The Spectrum credit process comprises our "3R" method whereby we Research and Review, and Recommend an issuer buy or sell to the investment team. Based on quantitative and qualitative inputs, we conduct a top-down review of global, sovereign and industry risks and opportunities, and a bottom-up analysis of individual company fundamentals. The primary focus is on U.S. and non-U.S. junior subordinated capital security issuance in the bank, insurance, REIT, financial



services and utility sectors. We also provide credit coverage in the energy and other non-financial sectors.

Research	Review (& Analysis)	Recommendation
<b>Mosaic Approach</b> <ul style="list-style-type: none"> <li>• Audited company financial statements</li> <li>• Rating agency, sell-side research and other third-party opinions</li> <li>• Bloomberg news and data, MSCI</li> <li>• Industry conferences</li> <li>• Financial media</li> <li>• Economic/regulatory/industry/sustainability websites</li> <li>• One-on-one company meetings including ESG engagement</li> <li>• Analyst dialogue</li> <li>• Company ESG policies</li> </ul>	<b>Top-Down</b> <ul style="list-style-type: none"> <li>• Global</li> <li>• Sovereign</li> <li>• Industry</li> </ul> <b>Bottom-Up (Company Fundamental Analysis)</b> <ul style="list-style-type: none"> <li>• Quantitative metrics</li> <li>• Qualitative assessments including ESG factors</li> </ul>	<b>Buy</b> Credit team sets issuer concentration limits for portfolio manager purchases  <b>Sell</b> Portfolio managers must sell existing positions

## Fundamental Credit Analysis

### Macro View

Global: Trade relations, energy price volatility, man-made/natural disasters, pandemic risks (e.g., COVID-19), G7 geopolitical conflict (North Korea, Iran, Russia, China and Middle East), cyber-attacks, nuclear threats, climate change and social unrest.

Sovereign: Macroeconomic conditions, effective government. political stability, monetary policy, strategic alliances, immigration and credit worthiness.

Industry: Regulation, labor standards, innovative/competitive/obsolete technologies, changing demographics, sustainability initiatives and cyber security.

### Bottom-Up

We analyze a company's fundamentals using our proprietary analytical model. Quantitative metrics include capital adequacy, asset quality, earnings and liquidity. We also implement a qualitative review of the company's skill in managing risk tolerance, business volatility, market position, and relevant ESG issues. We review, but do not rely on, rating agency and other third-

party research opinions.

### Recommendation

Following a comprehensive review and analysis of relevant information, the credit team makes a recommendation to Buy or Sell an issuer, which is communicated to the portfolio management team. Under a Buy recommendation, the portfolio management team is permitted to purchase a selected issuer. Under a Sell recommendation, the portfolio managers must sell those identified issuers. Using a multi-tier methodology, the team also assigns a maximum concentration level for each Buy recommendation, predicated on issuer size and risk profile. In general, concentration rankings are tiered from 1% to 5%. The credit team actively monitors its “master list” of approved credits and concentration limits and discusses material changes with the investment team.

In addition, the credit team formally presents changes in their opinions at weekly investment committee meetings which are attended by the entire portfolio management group, among others. These meetings provide a forum for investment committee members to discuss important topics related, but not limited to, credit, portfolio management, the preferred and capital securities markets, interest rates, and the U.S. and global macroeconomic outlook. Outside of these formal committee meetings, the credit team routinely communicates directly with the portfolio managers regarding salient credit issues or opportunities.

### Security Analysis

Once the credit analysis of the issuer is complete, Spectrum analyzes the various junior subordinated capital securities in issuance. The focus of Spectrum’s security analysis is to assess the relative value among various securities on the basis of the following key features: call protection, subordination, option adjusted spread, and security credit rating.

Additionally, relative value for security selection is a key factor. Relative value evaluation includes comparing yields and option adjusted spreads of a particular security versus:

- The issuer’s senior debt
- The issuer’s preferred and capital securities of a different trading market sector (US \$25 par issues versus US \$1,000 par issues versus Contingent Convertible (“Coco”) issues)
- The issuer’s preferred and capital securities of the same type (US \$25 par issues versus other US \$25 par issues, or US \$1,000 par versus other US \$1,000 par issues)
- Other junior subordinated capital securities, including Contingent Convertible (“Coco’s”)

Key drivers in the security selection process are credit strength, structure and yield. For a security to be considered for investment, the credit profile of the issuer is typically stable in our view, though there are times when an outlook may be negative. Security selection weighs the real or theoretical level of the same issuer's corporate debt vs. the premium available in the hybrid issue. Features such as call option premium, depth of subordination, and option-adjusted spreads are assessed for relative value.

## Portfolio Construction

Portfolio construction is a bottom-up approach whereby the credit and research team initially conducts extensive global, sovereign, industry, and company analysis. Parameters of credit risk tolerances are determined for all issuers held or expected to be held in the portfolios. The team then categorize the various issuers into tiers which set the concentration limits for the portfolio managers to follow in constructing the portfolios.

The next step in the process is for the portfolio managers to construct model portfolios which are suitably diversified with the objective of obtaining optimum expected income within acceptable capital variance tolerances. The portfolio managers are responsible for constructing individualized portfolios that capture desired return objectives while strictly adhering to specified client policy guidelines and preferences. Portfolios are continuously reviewed for rebalancing opportunities to increase yield and mitigate risks.

Sell decisions can either be a function of a credit development or recognition that the yield has become "rich" in the absolute or relative to the yield of senior debt. Diversification is a primary consideration, and while most portfolio guidelines specify 5% as the maximum position for an individual credit, holdings are typically in the 0.5% to 3.0% issuer concentration range. A typical institutional portfolio would contain over 50 distinct issuers across five or more industries.

The overall process is an active management style. This involves formally establishing target duration, industry allocations, credit quality, and liquidity parameters to security selection relative to predetermined benchmarks and risk management guidelines. The portfolio managers have trading responsibilities and are responsible for managing the day-to-day valuations of the portfolios.

The main drivers of our portfolio risk management process are:

## Credit Risk

Credit risk typically applies to debt investments such as corporate, municipal, and sovereign fixed income or bonds. A bond issuing entity can experience a credit event that could impair or erase the value of an issuer's securities held by a client. Spectrum actively manages credit risk by monitoring global, sovereign, industry and issuer trends for potential improvement or deterioration in credit quality. Diversification is a core action which may mitigate certain risks. Typically, no single issue will represent more than 3% of the portfolio. In addition to internally generated analyses, Spectrum can leverage resources through Principal Asset Management. Please note that diversification cannot ensure a profit against loss in a declining market. It is a strategy used to help mitigate risk.

### Spread Risk

Spread risk refers to the risk that valuation yield spreads on corporate debt securities, and on preferred and capital securities may widen relative to US Treasury bond yields. This market risk is also known as systematic risk. Systematic risk cannot be diversified away like unsystematic risk, but it may be reduced in two ways at the security level through structure selection and duration choice.

### Liquidity Risk

Liquidity risk refers to the risk of being unable to sell your investment at a fair price at a given time due to high volatility or lack of active liquid markets. You may receive a lower price, or it may not be possible to sell the investment. The preferred market is often less liquid than the US Treasury, agency, corporate and asset-backed markets. Our minimum liquidity requirements serve to mitigate this risk. Securities are initially screened for minimum size preference of US \$250 million of issuance outstanding. In addition, Spectrum is an experienced and active participant in the preferred and capital securities secondary markets which trade over-the-counter. Spectrum also maintains a direct presence in preferred and capital securities that trade on the floor of the New York Stock Exchange, which enables us to add value via trading as an agent in preferred and capital securities.

### Interest Rate Risk

Interest rate risk is managed through security selection by means of term and structure choices. Preferreds and other capital securities have structures such as floating, fixed to float, and fixed to variable (in 5- and 10-year terms) that allow the interest rate duration of the portfolio to be managed based on the managers' view on rates.

### Inflation Risk

Inflation risk results from the variation in the value of cash flows from a security due to inflation, as measured in terms of purchasing power. For example, if a client purchases a 5-year bond in

which it can realize a coupon rate of 5%, but the rate of inflation is 6%, then the purchasing power of the cash flow has declined. Clients are exposed to inflation risk because the interest rate the issuer promises to make may be fixed for the life of the security.

#### Trading Risk

There can be risks to a portfolio when there is frequent trading of securities. Spectrum does not engage in what we believe to be frequent trading or portfolio turnover.

#### Portfolio Guideline Risk

This risk is monitored daily. All investment guidelines and other account rules are contained in our allocation model. All prospective trades are run through the model and checked against investment guidelines prior to execution. Spectrum uses Bloomberg AIM for guideline compliance monitoring which provides a centralized and organized view of investment guideline compliance operations.

#### Difficult Market Conditions

Spectrum clients may be materially adversely affected by conditions in the global financial markets and economic conditions throughout the world, including public health emergencies or pandemics. The global market and economic climate may be adversely affected by factors beyond Spectrum's control, including rising interest rates or accelerating asset deflation or inflation, deterioration or volatility in the credit and finance markets, deterioration in the credit of sovereign nations, terrorism, or political uncertainty.

#### Volatility Mitigation Strategies

Spectrum employs volatility mitigation strategies relative to interest rate, credit and broad market volatility for certain accounts that have authorized such strategies.

Spectrum's Volatility Mitigation for Bonds (VMB") strategy is an active strategy that trades listed options on U.S. Treasury long bond futures and U.S. Treasury long bond futures. The Volatility Mitigation for Stocks ("VMS") strategy is an active strategy that buys vertical put spreads and vertical call spreads on the S&P 500\* Index (or S&P 500 ETF options on S&P 500 Index futures). The strategies employ quantitative, rules-based processes to determine both the entry to and exit from options and futures positions.

The primary risks with these strategies are those associated with purchasing option spreads. These include: 1) premium reduction as time passes, and 2) option expiration with no option value. Volatility management strategies may increase transaction costs, which could increase losses or reduce gains. These strategies may not protect against market declines and may reduce

participation in market gains. Transactions in derivatives may increase volatility, cause the liquidation of portfolio positions when not advantageous to do so and produce disproportionate losses.

\*Note: "Standard & Poor's 500" and "S&P 500®" are trademarks of The McGraw-Hill Companies, Inc. and have been licensed by Principal. The strategies are not sponsored, endorsed, sold, or promoted by Standard & Poor's and Standard & Poor's makes no representation regarding the advisability of investing in the strategies.

#### General Economic and Market Conditions

General economic or market conditions may adversely affect the investments made by clients. In addition, a downturn or contraction in the economy or in the capital markets, or in certain industries or geographic regions thereof, may restrict the availability of suitable investment opportunities for our clients and/or the opportunity to liquidate any such investments, each of which could prevent clients from meeting its investment objectives.

#### Public Health Emergencies

Pandemics and other widespread public health emergencies may result in market volatility and disruption and may adversely impact economic production and activity in ways that are difficult to predict, all of which may result in significant losses to the clients.

#### Financial Institution Distress Events

Clients may be exposed to the risk that one of the banks, brokers, hedging counterparties, lenders or custodians of some or all of the client's assets fails to perform its obligations or experiences insolvency, closure, receivership or other financial distress. An event of financial distress could result in the Adviser being unable to access deposits for an extended period of time or ever. Although assets held by regulated financial institutions in the U.S. frequently are insured up to stated balance amounts by organizations such as the Federal Deposit Insurance Corporation in the case of banks or the Securities Investor Protection Corporation in the case of certain broker-dealers, amounts in excess of the insurance limits are subject to risk of loss.

#### **Item 9 – Disciplinary Information**

Spectrum, as a registered investment adviser, is required to disclose all material facts regarding any legal or disciplinary events that would be material to the evaluation of Spectrum or the integrity of Spectrum's management. Spectrum Asset Management has no items that are reportable under this item, however, an affiliate of Spectrum, Principal Asset Management, has a

regulatory action disclosure. Additional details can be found in Spectrum's Form ADV Part 1, which can be accessed through the SECs Investment Adviser Public Disclosure website <https://adviserinfo.sec.gov/>.

## **Item 10 – Other Financial Industry Activities and Affiliations**

Spectrum is an investment adviser registered with the SEC and the 100% owner of SAMI Brokerage LLC its affiliated broker/dealer FINRA member firm. (See the discussion in Item 12 of the conflicts of interest that arise from this affiliation).

Spectrum was acquired by Principal Global Investors ("PGI") in 2001, which as of 4Q 2022 does business as Principal Asset Management, the asset management arm of The Principal Financial Group® ("Principal"). The Principal Financial Group was established in 1879 and became a public company listed on the New York Stock Exchange in 2001 under the ticker symbol PFG. ("The Principal Financial Group" and "Principal" are registered trademarks of Principal Financial Services, Inc., a member of the Principal Financial Group).

Spectrum has various financial industry affiliations including with Principal Asset Management and subsidiaries of Principal as set forth in Section 7. A. of Spectrum's Form ADV Part 1 and with the majority owned affiliates of Principal International, Inc. Assets under management include assets managed by investment professionals of Principal Asset Management under dual employee arrangements with other subsidiaries of Principal.

Principal Asset Management is an investment advisor registered with the SEC. Principal Asset Management provides Spectrum various resources and services, including but not limited to, legal, compliance, internal audit, human resources, and sales and marketing. Spectrum has common directors with Principal Asset Management.

Spectrum is under common control with Principal Securities, Inc., a broker-dealer registered with the SEC and a FINRA member firm that markets a variety of mutual funds, unit investment trusts and limited partnerships. Principal Securities is the principal underwriter and distributor of institutional shares of a family of mutual funds organized by Principal. Spectrum currently does not conduct any brokerage business with Principal Securities. Spectrum personnel are not eligible to receive compensation for any sales of securities made to Principal Securities clients or prospective clients.

Spectrum is under common control with Principal Funds Distributor, Inc. ("PFD"), a broker-dealer registered with the SEC and a FINRA member firm. PFD is the principal underwriter and distributor of retail and institutional shares of a family of mutual funds organized by Principal. Spectrum

currently does not conduct any brokerage business with PFD.

Spectrum is under common control with Principal Life Insurance Company ("Principal Life"), a life insurance company licensed in all 50 states and the District of Columbia.

In addition to those businesses listed above, we are part of a diversified, global financial services organization with many types of affiliated financial services providers, including but not limited to broker-dealers, insurance companies and other investment advisers. We may enter into arrangements to provide services or otherwise enter some form of business relationship with our foreign affiliates. Additional information regarding these relationships is included in Item 7.A. of the Form ADV Part 1 and will be provided upon request.

### **Item 11 – Code of Ethics, Participation in Client Transactions and Personal Trading**

Code of Ethics: Pursuant to Rule 204A-1 under the Investment Advisers Act of 1940, Spectrum has adopted a Code of Ethics (the "Code"), which sets forth standards of business and personal conduct for directors, officers, and employees of Spectrum. The Code addresses conflicts that may arise from personal trading by Spectrum's employees, all of whom are deemed to be Access Persons. The Code is predicated on the principle that directors, officers and employees of Spectrum will adhere to the highest ethical standards and fiduciary principles, and must:

- place client interests first;
- engage in personal securities transactions consistent with the Code and avoid any actual or potential conflict of interest or any abuse of their position of trust and responsibility;
- not take inappropriate advantage of their positions;
- keep security holdings and financial circumstances of clients confidential; and maintain independence in the investment decision-making process.

Spectrum maintains high ethical standards and requires employees to conduct themselves in an appropriate manner, as more fully described in the Code. All employees of Spectrum receive a copy of the Code at the beginning of their employment by or association with Spectrum and certify that they understand and will abide by the Code. Employees are also provided a copy of the Code whenever material amendments are made and they are required to certify, upon such amendment, as well as on an annual basis, that they understand and have complied with the Code.

The Code requires that employees report any violations of the Code promptly to Spectrum's Chief



Compliance Officer (“CCO”). Material violations of the Code will be reported to Spectrum’s Board of Directors.

As part of the Code, Spectrum has adopted personal securities transaction reporting policies. Each Access Person is required to report to Spectrum via FIS PTA transactions in reportable securities in personal accounts.

Access Persons are prohibited from purchasing individual junior subordinated capital securities. Therefore, Spectrum employees are prohibited from buying the type of securities that are purchased for client portfolios. Also, Spectrum employees may not purchase common stock of Spectrum clients. Access Persons also are prohibited from acquiring any securities in an initial public offering. Access Persons may not, directly or indirectly, acquire any security in a private placement transaction without obtaining prior approval of the Chief Compliance Officer.

Access Persons are discouraged from frequent personal securities trading. Access Persons who purchase shares of mutual funds advised or sub-advised by Spectrum are instructed that they should retain such shares for a minimum of 30 days, and redemptions or exchanges of such shares within 30 days of purchase must be pre-cleared by the CCO, who will grant approval only under special circumstances. Additional requirements apply to transactions in investment products of Spectrum's parent company or stock of such company.

Access Persons generally are prohibited from serving as board members of publicly traded companies, and exceptions will be made by the CEO and CCO only when it does not conflict with the interests of Spectrum or its clients. Access Persons may not undertake other business activities outside of Spectrum that may cause, or appear to cause, any conflict of interest, and Access Persons must disclose all directorships in businesses and other interests in businesses where they either have a controlling or influencing position or receive monetary compensation for their involvement in that business.

In accordance with Section 204-A of the Investment Advisers Act of 1940, Spectrum also maintains and enforces written policies reasonably designed to prevent the misuse of material non-public information by the firm or any person associated with the firm.

Spectrum recommends the purchase of shares of affiliated mutual funds for which Spectrum and its affiliates provide advisory services. Spectrum may recommend securities to unaffiliated clients that are currently held in affiliated client portfolios or personally held by Spectrum’s employees. Spectrum does not buy or sell for itself securities that it also recommends to clients.

Clients of Spectrum can obtain a copy of the Code of Ethics by contacting Joseph Hanczor, Chief

Compliance Officer at (203) 322-0189, or [jhanczor@samipfd.com](mailto:jhanczor@samipfd.com).

Cross Trades: Spectrum may occasionally conduct cross trades for client accounts. A cross trade occurs when Spectrum purchases and sells a particular security between two or more accounts under Spectrum's management. Spectrum utilizes cross trades when it deems the practice to be advantageous for each participant. Spectrum has a conflict of interest when effecting a cross trade because Spectrum must consider the interests of both the selling account and the buying account in the same transaction. This conflict of interest may be greater in situations where one of the clients involved in the transaction pays Spectrum a higher management fee. Additionally, clients might have received a more favorable price if the transaction were executed in the open market rather than having the security bought or sold through a cross trade.

To address these concerns, Spectrum's procedures require that cross trades be effected at the independent current market price of the security as determined by reference to independent third-party sources. Under Spectrum's policy, cross trades are currently not permitted in accounts that are subject to the Employee Retirement Income Security Act ("ERISA"). Spectrum does not receive brokerage commissions when conducting cross trades for client accounts. Spectrum will seek to ensure that the terms of the transactions, including the consideration to be paid or received, are fair and reasonable, and the transactions are executed in a manner that is in the best interest of the clients involved in the cross trade.

## **Item 12 – Brokerage Practices**

To the extent permissible under applicable law, Spectrum will generally effect through its affiliated broker/dealer all securities transactions on behalf of Spectrum's clients, including securities traded on an exchange or in the over-the-counter ("OTC") market, unless a client directs the execution of its transactions to another broker-dealer. The affiliated brokerage services include placing and monitoring buy and sell orders on the floor of the exchange, with broker-dealers in the OTC market, or via dark pool and algorithmic trading venues, and monitoring the markets. Spectrum obtains client consent to effect such brokerage transactions through its affiliated broker/dealer, consistent with regulatory requirements.

In addition to the advisory fees Spectrum receives, Spectrum generally receives a brokerage commission, net of commission costs, for certain transactions executed through its affiliated broker/dealer in accordance with the firm's commission schedule which is available to all clients. Spectrum believes that the brokerage commissions and fees charged by Spectrum for its services are commercially reasonable and consistent with its best execution responsibilities.

In addition, a client may permit Spectrum to effect futures transactions. Such trades would be

cleared through a third-party futures clearing firm and clients would pay commissions and charges for such transactions in accordance with Spectrum's commission schedule.

Conflicts of Interest: Spectrum has a conflict of interest in directing clients' brokerage to its affiliated FINRA member broker/dealer and generally executing its clients' transactions through its affiliated broker/dealer because the commissions described above are an incentive for Spectrum to effect the transactions through its affiliated broker/dealer rather than direct trades to other broker/dealers. Spectrum addresses this conflict of interest as described in this Item.

Also, Spectrum recommends and buys and sells securities for accounts of its related persons, and may buy or sell for clients, securities in which Spectrum's related persons have a financial interest or position. Spectrum addresses this potential conflict of interest by, among things, the trade allocation practices described herein.

Selection of Brokers or Dealers: As stated above, Spectrum generally executes all transactions on behalf of its clients with client consent through its affiliated broker/dealer and has the authority to determine, without client consultation or consent, the clearing broker through which securities or other instruments are cleared and the commission rates or dealer spreads at which transactions are effected.

Clients are free to limit Spectrum's discretionary authority over their accounts and instruct Spectrum which brokers to use or not to use to execute securities transactions. In that event, such clients may pay different transaction costs (including commissions) because Spectrum does not negotiate commissions. They also may obtain different prices for securities than if Spectrum executed the clients' trades through its affiliated broker/dealer because Spectrum may not be able to aggregate these transactions with trades for its other clients. In addition, guidelines employed by Spectrum to distribute investment opportunities fairly among all clients may occasionally limit these clients' ability to participate in a particular investment.

Because Spectrum does not negotiate brokerage commissions on behalf of its advisory clients, clients may pay different commissions than if Spectrum negotiated commissions with a third party. The total commissions for transactions Spectrum effects through its affiliated broker/dealer may be higher or lower than that which might have been charged by other broker/dealers for the same transactions. Also, the cost of an OTC trade effected by Spectrum through its affiliated broker/dealer may be higher or lower than it's a client transacted directly with a dealer in the OTC market.

All clients consent to the use of Spectrum's affiliated broker/dealer to execute their transactions

as broker/dealer. Spectrum believes that this provides significant advantages. These advantages include expertise in trading junior subordinated capital securities, direct access to the floor of the NYSE, minimizing the chance of error otherwise associated with a large number of individual purchases and delivery instructions, a greater ability to purchase and allocate blocks of junior subordinated capital securities to Spectrum separate accounts, client anonymity, and the potential for price improvements on securities transactions for the benefit of clients. Additionally, Spectrum's affiliated broker/dealer is able to aggregate all or a portion of a block of client trades before selling them to a dealer, which may minimize the opportunity for third party errors, increase overall speed and efficiency, and result in price improvements. Spectrum cannot quantify the value of the advantages described above.

It is possible that a client could obtain better execution of transactions in junior subordinated capital securities by using another broker/dealer. Spectrum cannot conclusively demonstrate whether the commissions charged by other broker/dealers are less than, equal to or exceed the commissions that Spectrum charges on such transactions. Additionally, determining best execution for junior subordinated capital securities is difficult, particularly junior subordinated capital securities traded in the OTC market, due to the limited number of investment advisers specializing in junior subordinated capital securities, the structure of the junior subordinated capital securities market, and the lack of timely consolidated tape reporting in parts of the OTC market. Thus, it is possible that Spectrum, executing trades through its affiliated broker/dealer, will not achieve best execution in all cases.

In the event that junior subordinated capital securities trade in odd lots, a client account may not receive the best execution possible when trading in odd lots compared to the execution they would receive trading in round lots.

Aggregation and Allocation: If Spectrum believes that the purchase or sale of a security is in the best interest of more than one client, it may (but is not obligated to) aggregate the orders to be sold or purchased to seek favorable execution or lower brokerage commissions, to the extent permitted by applicable law and regulation. Aggregation of orders under this circumstance should, on average, decrease the costs of execution. Each client that participates in an aggregated transaction will receive the average share price calculated for all trades. Transaction costs may vary by client according to each client's level of participation in the transaction and its commission rate.

Allocations will be designed to ensure that over time no account (or group of accounts) will be systematically favored over any other account (or group of accounts). Allocation methodologies may include pro rata based on account size, percentage of account size, and random allocation.

For purchases, available cash or the lowest issue/issuer/sector concentration may also be factors used to determine allocations. For sales, the lowest cash percentage, the highest concentration in the issue/issuer/sector, or the current need for cash may also be factors used to determine allocations. In addition, account specific investment restrictions may affect allocation methodology.

The accounts aggregated may include registered funds advised by Spectrum, as well as accounts of Spectrum's related persons. Spectrum may not be able to aggregate securities transactions for clients who direct Spectrum to use another broker-dealer. Such clients would not benefit from any improved execution or lower commissions that may be available for aggregated transactions.

Soft Dollars: Spectrum does not maintain any "soft dollar" arrangements. However, various broker-dealers provide Spectrum with proprietary research and other products and services. Spectrum believes that it would obtain this research and other products and services regardless of the amount of business that it directs to such firms throughout the year, and, therefore, Spectrum does not believe it is "paying up" for the proprietary research and other products and services offered by the various broker/dealers utilized by Spectrum.

Choice of Futures Commission Merchant: Spectrum may execute futures transactions on behalf of its clients, with client consent. In such cases, Spectrum has the authority to determine, without further client consultation or consent, the futures firm through which those futures transactions are cleared, and the rates or spreads at which the transactions are effected. A client may pay lower commissions on futures transactions by using another futures commission merchant.

Cross Trades: See discussion in Item 11 above.

### **Item 13 – Review of Accounts**

Senior members of Spectrum's Investment Committee, typically the firm's Chief Investment Officer and Portfolio Managers generally review client accounts each business day. In addition, Spectrum has weekly meetings of the Investment Committee to review client accounts.

A complete set of accounting and performance reports generally is provided to each client monthly.

Special reports are furnished to the Board of Directors/Trustees of registered funds, to assist in compliance with the Investment Company Act of 1940, regulations of the Central Bank of Ireland and as otherwise requested.

## **Item 14 – Client Referrals and Other Compensation**

Spectrum may pay fees to persons, including affiliates of Spectrum, who refer advisory clients to Spectrum. In addition, Spectrum may pay a portion of its advisory fees to Spectrum affiliates for referrals of advisory clients. Any compensation paid for referrals to Spectrum of advisory clients will be done in compliance with applicable law and any other applicable obligations of the persons receiving such compensation.

## **Item 15 – Custody**

All client assets are held in custody by unaffiliated broker/dealers or banks selected by Spectrum's clients. However, Spectrum is deemed to have access to the assets of its one privately offered fund since it or an affiliate serves as the managing member or general partner of the private fund. Limited partners (or members or owners) of a limited partnership or other investment vehicle will not receive statements from the custodian. Instead, the private fund is subject to an annual audit and the audited financial statements are distributed to each limited partner (or member or owner). The audited financial statements will be prepared in accordance with generally accepted accounting principles and distributed within 120 days of the partnership's fiscal year end.

Other than this one privately offered fund, Spectrum does not have custody of any other client's securities, cash or any other form of assets and our clients select their own custodians. Clients should receive at least quarterly statements from the broker/dealer, bank or other qualified custodian that holds and maintains clients' investment assets. Spectrum urges our clients to carefully review such statements and compare such official custodial records to the account statements that we may provide. Our statements may vary from custodial statements based on accounting procedures, reporting dates, or valuation methodologies for certain securities.

## **Item 16 – Investment Discretion**

Spectrum usually receives discretionary authority from clients at the outset of an advisory relationship to select the identity and amount of securities to be bought or sold, the broker/dealer to be used to execute trades (typically Spectrum's affiliated broker/dealer) and the commission rates to be paid. This discretionary authority is documented through an investment management agreement and the accompanying investment guidelines. Clients are free to restrict the discretionary authority they grant to Spectrum. In all cases discretion as granted is exercised in a manner consistent with the stated investment objectives, limitations, and restrictions for the particular client account. Investment guidelines and restrictions must be provided to Spectrum in writing.

For registered investment companies, Spectrum's authority to trade securities may also be limited by certain federal securities and tax laws that require diversification of investments and favor the holding of investments once made.

### **Item 17 – Voting Client Securities**

Spectrum has adopted a Policy on Proxy Voting for Investment Advisory Clients (the "Voting Policy"), which provides that Spectrum aims to ensure that, when delegated proxy voting authority by a client, Spectrum acts (1) solely in the interest of the client in providing for ultimate long-term stockholder value, and (2) without undue influence from individuals or groups who may have an economic interest in the outcome of a proxy vote. Spectrum relies on the custodian bank to deliver proxies to Spectrum for voting.

Spectrum has selected Institutional Shareholder Services, Inc., ("ISS") to assist with Spectrum's proxy voting responsibilities. Spectrum generally follows ISS's standard proxy voting guidelines, which embody the positions and factors Spectrum considers important in casting proxy votes. In connection with each proxy vote, ISS prepares a written analysis and recommendation based on its guidelines. To avoid any conflict of interest for ISS, the CCO will require ISS to deliver additional information or certify that ISS has adopted policies and procedures to detect and mitigate such conflicts of interest in issuing voting recommendations. Spectrum also may obtain voting recommendations from two proxy voting services as an additional check on the independence of ISS's voting recommendations.

Spectrum may, on any particular proxy vote, diverge from ISS's guidelines or recommendations. In such a case, the Voting Policy requires: (i) the requesting party to document the reason for the request; (ii) the approval of the Chief Investment Officer; (iii) notification to appropriate compliance personnel; (iv) a determination that the decision is not influenced by any conflict of interest; and (v) a written record of the process.

When Spectrum determines not to follow ISS's guidelines or recommendations, Spectrum classifies proxy voting issues into three broad categories: (1) Routine Administrative Items; (2) Special Interest Issues; and (3) Issues having the Potential for Significant Economic Impact, and casts proxy votes in accordance with the following philosophy and decision guidelines developed for that category in the Voting Policy:

- Routine Administrative Items – Spectrum is willing to defer to management on matters of a routine administrative nature. Examples of issues on which Spectrum will normally defer to management's recommendation include selection of auditors, increasing the authorized number of common shares and the election of unopposed

directors.

- Special Interest Issues – In general, Spectrum will abstain from voting on shareholder social, political and environmental proposals because their long-term impact on share value cannot be calculated with any reasonable degree of confidence.
- Issues Having the Potential for Significant Economic Impact - Spectrum is not willing to defer to management on proposals which have the potential for major economic impact on the corporation and the value of its shares and believes such issues should be carefully analyzed and decided by shareholders. Examples of such issues are classification of board of directors, cumulative voting and supermajority provisions, defensive strategies (e.g., greenmail prevention), business combinations, restructurings, and executive and director compensation.

Conflicts of Interest: There may be a material conflict of interest when Spectrum votes, on behalf of a client, a proxy that is solicited by an affiliated person of Spectrum or another Spectrum client. To avoid such conflicts, Spectrum has established procedures under its Voting Policy to seek to ensure that voting decisions are based on a client's best interests and are not the product of a material conflict. In addition to employee monitoring for potential conflicts, the CCO reviews Spectrum's and its affiliates' material business relationships and personal and familial relationships of senior personnel of Spectrum and its affiliates to monitor for conflicts of interest. If a conflict of interest is identified, Spectrum considers both financial and non-financial materiality to determine if a conflict of interest is material. If a material conflict of interest is found to exist, the CCO discloses the conflict to affected clients and obtains consent from each client as to the way Spectrum proposes to vote.

Spectrum clients can obtain a copy of the Voting Policy or information on how Spectrum voted their proxies by calling Spectrum's Compliance Department at (203) 322-0189.

## **Item 18 – Financial Information**

Registered investment advisers are required to provide clients with certain financial information or disclosures about their financial condition. Spectrum has no financial commitment that impairs its ability to meet contractual and fiduciary commitments to clients and has not been the subject of a bankruptcy proceeding.



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**Spectrum Asset Management, Inc.**

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March 28, 2025

**Mark Lieb**

This brochure supplement provides information about the above-referenced individuals (collectively, the "Supervised Persons") which supplements the brochure of Spectrum Asset Management, Inc. ("Spectrum"). You should have received a copy of that brochure. Please contact Joseph Hanczor, Chief Compliance Officer at (203) 322-0189 if you did not receive Spectrum's brochure or if you have any questions about the content of this supplement.

Additional information about the Supervised Persons is available on the SEC's website at

www.adviserinfo.sec.gov.

## **Item 2 – Educational Background and Business Experience**

**Year of Birth:** 1950

**Education:**

- MBA Finance, University of Hartford
- BA Economics, Central Connecticut State College

**Professional Background:**

- President and Chief Executive Officer of Spectrum - 2010 to present
- Executive Director/Senior Officer of Spectrum - 1987 to 2010
- Founder of Spectrum 1987
- 

## **Item 3 – Disciplinary Information**

Mr. Lieb has not been involved in any legal events or subjected to any disciplinary actions which are material to Spectrum's clients or prospective clients.

## **Item 4 – Other Business Activities**

Mr. Lieb is not actively engaged in any other investment-related businesses or other occupations, except that all supervised persons are registered representatives of Spectrum's FINRA member broker/dealer.

## **Item 5 – Additional Compensation**

Mr. Lieb does not receive from Spectrum, its clients or third parties, any special economic benefits, including sales awards, commissions, prizes, or bonuses, which are based upon the number or amount of sales, client referrals or new accounts. Mr. Lieb receives a regular fixed salary and incentive-based compensation from Spectrum. Incentive-based compensation is determined by an evaluation of each Supervised Person's professional performance and firm profitability.

## **Item 6 – Supervision**

Spectrum manages client portfolios using a team approach. Mark Lieb serves as the President and Chief Executive Officer ("CEO") of Spectrum and is responsible for supervising Chief Investment Officer ("CIO") Phillip Jacoby and Chief Operating Officer ("COO") Matthew Byer. Mr. Lieb reports to Spectrum's board of directors. Mr. Lieb may be reached at (203) 322-0189

or via email at [mlieb@samipfd.com](mailto:mlieb@samipfd.com).

Joseph Hanczor, Spectrum's Chief Compliance Officer, supervises each of Spectrum's Supervised Persons including by monitoring their compliance with Spectrum's Compliance Manual and Code of Ethics. Mr. Hanczor can be reached at (203) 322-0189 or via email at [jhanczor@samipfd.com](mailto:jhanczor@samipfd.com).

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March 28, 2025

**L. Phillip Jacoby IV**

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Additional information about the Supervised Persons is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Item 2 – Educational Background and Business Experience**

**Year of Birth:** 1959

### **Education:**

- BSBA Finance, Boston University Questrom School of Business

### **Professional Background:**

- Executive Director and Chief Investment Officer of Spectrum - 2010 to present
- Senior Portfolio Manager/Senior Officer of Spectrum - 1995 to 2010

## **Item 3 – Disciplinary Information**

Mr. Jacoby has not been involved in any legal events or subjected to any disciplinary actions which are material to Spectrum's clients or prospective clients.

## **Item 4 – Other Business Activities**

Mr. Jacoby is not actively engaged in any other investment-related businesses or other occupations, except that all supervised persons are registered representatives of Spectrum's FINRA member broker/dealer.

## **Item 5 – Additional Compensation**

Mr. Jacoby does not receive from Spectrum, its clients or third parties, any special economic benefits, including sales awards, commissions, prizes, or bonuses, which are based upon the number or amount of sales, client referrals or new accounts. Mr. Jacoby receives a regular fixed salary and incentive-based compensation from Spectrum. Incentive-based compensation is determined by an evaluation of each Supervised Person's professional performance and firm profitability.

## **Item 6 – Supervision**

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Joseph Hanczor, Spectrum's Chief Compliance Officer, supervises each of Spectrum's Supervised Persons including by monitoring their compliance with Spectrum's Compliance Manual and Code of Ethics. Mr. Hanczor can be reached at (203) 322-0189 or via email at [jhanczor@samipfd.com](mailto:jhanczor@samipfd.com).

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March 28, 2025

**Fernando Diaz**

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Additional information about the Supervised Persons is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Item 2 – Educational Background and Business Experience**

**Year of Birth:** 1961

**Education:**

- Aviation High School

**Professional Background:**

- Vice President and Portfolio Manager of Spectrum - 2000 to present
- 

## **Item 3 – Disciplinary Information**

Mr. Diaz has not been involved in any legal events or subjected to any disciplinary actions which are material to Spectrum's clients or prospective clients.

## **Item 4 – Other Business Activities**

Mr. Diaz is not actively engaged in any other investment-related businesses or other occupations, except that all supervised persons are registered representatives of Spectrum's FINRA member broker/dealer.

## **Item 5 – Additional Compensation**

Mr. Diaz does not receive from Spectrum, its clients or third parties, any special economic benefits, including sales awards, commissions, prizes, or bonuses, which are based upon the number or amount of sales, client referrals or new accounts. Mr. Diaz receives a regular fixed salary and incentive-based compensation from Spectrum. Incentive-based compensation is determined by an evaluation of each Supervised Person's professional performance and firm profitability.

## **Item 6 – Supervision**

Spectrum manages client portfolios using a team approach. Mark Lieb serves as the President and Chief Executive Officer ("CEO") of Spectrum and is responsible for supervising Chief Investment Officer ("CIO") Phillip Jacoby. Mr. Jacoby is responsible for supervising Mr. Diaz.

Joseph Hanczor, Spectrum's Chief Compliance Officer, supervises each of Spectrum's Supervised Persons including by monitoring their compliance with Spectrum's Compliance Manual and Code of Ethics. Mr. Hanczor can be reached at (203) 322-0189 or via email at [jhanczor@samipfd.com](mailto:jhanczor@samipfd.com).

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March 28, 2025

**Roberto Giangregorio**

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Additional information about the Supervised Persons is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).



## **Item 2 – Educational Background and Business Experience**

**Year of Birth:** 1968

### **Education:**

- MBA Finance with Distinction Cornell University
- MS Mechanical Engineering University of Wisconsin-Madison
- BS Mechanical Engineering S.U.N.Y. at Stony Brook
- 

### **Professional Background:**

- Vice President and Portfolio Manager of Spectrum - 2003 to present
- 

## **Item 3 – Disciplinary Information**

Mr. Giangregorio has not been involved in any legal events or subjected to any disciplinary actions which are material to Spectrum's clients or prospective clients.

## **Item 4 – Other Business Activities**

Mr. Giangregorio is not actively engaged in any other investment-related businesses or other occupations, except that all supervised persons are registered representatives of Spectrum's FINRA member broker/dealer.

## **Item 5 – Additional Compensation**

Mr. Giangregorio does not receive from Spectrum, its clients or third parties, any special economic benefits, including sales awards, commissions, prizes, or bonuses, which are based upon the number or amount of sales, client referrals or new accounts. Mr. Giangregorio receives a regular fixed salary and incentive-based compensation from Spectrum. Incentive-based compensation is determined by an evaluation of each Supervised Person's professional performance and firm profitability.

## **Item 6 – Supervision**

Spectrum manages client portfolios using a team approach. Mark Lieb serves as the President and Chief Executive Officer ("CEO") of Spectrum and is responsible for supervising Chief Investment Officer ("CIO") Phillip Jacoby. Mr. Jacoby is responsible for supervising Mr. Giangregorio.

Joseph Hanczor, Spectrum's Chief Compliance Officer, supervises each of Spectrum's Supervised Persons including by monitoring their compliance with Spectrum's Compliance Manual and Code of Ethics. Mr. Hanczor can be reached at (203) 322-0189 or via email at [jhanczor@samipfd.com](mailto:jhanczor@samipfd.com).

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March 28, 2025

**Manu Krishnan, CFA®**

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Additional information about the Supervised Persons is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Item 2 – Educational Background and Business Experience**

**Year of Birth:** 1976

### **Education:**

- MBA Finance Cornell University
- MS Mechanical Engineering University of Delaware
- BS Mechanical Engineering College of Engineering, Osmania University, India
- 

### **Professional Background:**

- Vice President and Portfolio Manager of Spectrum - 2004 to present
- 

## **Item 3 – Disciplinary Information**

Mr. Krishnan has not been involved in any legal events or subjected to any disciplinary actions which are material to Spectrum's clients or prospective clients.

## **Item 4 – Other Business Activities**

Mr. Krishnan is not actively engaged in any other investment-related businesses or other occupations, except that all supervised persons are registered representatives of Spectrum's FINRA member broker/dealer.

## **Item 5 – Additional Compensation**

Mr. Krishnan does not receive from Spectrum, its clients or third parties, any special economic benefits, including sales awards, commissions, prizes, or bonuses, which are based upon the number or amount of sales, client referrals or new accounts. Mr. Krishnan receives a regular fixed salary and incentive-based compensation from Spectrum. Incentive-based compensation is determined by an evaluation of each Supervised Person's professional performance and firm profitability.

## **Item 6 – Supervision**

Spectrum manages client portfolios using a team approach. Mark Lieb serves as the President and Chief Executive Officer ("CEO") of Spectrum and is responsible for supervising Chief Investment Officer ("CIO") Phillip Jacoby. Mr. Jacoby is responsible for supervising Mr. Krishnan. Joseph Hanczor, Spectrum's Chief Compliance Officer, supervises each of Spectrum's Supervised Persons including by monitoring their compliance with Spectrum's Compliance Manual and Code of Ethics. Mr. Hanczor can be reached at (203) 322-0189 or via email at [jhanczor@samipfd.com](mailto:jhanczor@samipfd.com).

### **Additional Disclosures**

Mr. Krishnan holds the Chartered Financial Analyst (CFA) designation issued by the CFA Institute. CFA® charterholders must meet the following requirements:

- A bachelor's degree from an accredited institution or equivalent education or work experience.
- Successful completion of all three exam levels of the CFA program.
- Have 48 months of acceptable professional work experience in the investment decision-making process.
- Fulfill society requirements, which vary by society.
- Agree to adhere to and sign the Member's Agreement, a Professional Conduct Statement and any additional documentation requested by the CFA Institute.

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March 28, 2025

**Kevin Nugent**

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Additional information about the Supervised Persons is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Item 2 – Educational Background and Business Experience**

**Year of Birth:** 1958

### **Education:**

- BA Political Science Ohio Wesleyan
- 

### **Professional Background:**

- Vice President and Portfolio Manager of Spectrum - 2012 to present
- 

## **Item 3 – Disciplinary Information**

Mr. Nugent has not been involved in any legal events or subjected to any disciplinary actions which are material to Spectrum's clients or prospective clients.

## **Item 4 – Other Business Activities**

Mr. Nugent is not actively engaged in any other investment-related businesses or other occupations, except that all supervised persons are registered representatives of Spectrum's FINRA member broker/dealer.

## **Item 5 – Additional Compensation**

Mr. Nugent does not receive from Spectrum, its clients or third parties, any special economic benefits, including sales awards, commissions, prizes, or bonuses, which are based upon the number or amount of sales, client referrals or new accounts. Mr. Nugent receives a regular fixed salary and incentive-based compensation from Spectrum. Incentive-based compensation is determined by an evaluation of each Supervised Person's professional performance and firm profitability.

## **Item 6 – Supervision**

Spectrum manages client portfolios using a team approach. Mark Lieb serves as the President and Chief Executive Officer ("CEO") of Spectrum and is responsible for supervising Chief Investment Officer ("CIO") Phillip Jacoby. Mr. Jacoby is responsible for supervising Mr. Nugent. Joseph Hanczor, Spectrum's Chief Compliance Officer, supervises each of Spectrum's Supervised Persons including by monitoring their compliance with Spectrum's Compliance Manual and Code of Ethics. Mr. Hanczor can be reached at (203) 322-0189 or via email at [jhanczor@samipfd.com](mailto:jhanczor@samipfd.com).

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March 28, 2025

**Satomi Yarnell, CFA®**

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Additional information about the Supervised Persons is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Item 2 – Educational Background and Business Experience**

**Year of Birth:** 1983

### **Education:**

- MA Waseda University
- 

### **Professional Background:**

- Asst. Vice President and Portfolio Manager of Spectrum - 2015 to present
- 

## **Item 3 – Disciplinary Information**

Mr. Yarnell has not been involved in any legal events or subjected to any disciplinary actions which are material to Spectrum's clients or prospective clients.

## **Item 4 – Other Business Activities**

Ms. Yarnell is not actively engaged in any other investment-related businesses or other occupations, except that all supervised persons are registered representatives of Spectrum's FINRA member broker/dealer.

## **Item 5 – Additional Compensation**

Ms. Yarnell does not receive from Spectrum, its clients or third parties, any special economic benefits, including sales awards, commissions, prizes, or bonuses, which are based upon the number or amount of sales, client referrals or new accounts. Ms. Yarnell receives a regular fixed salary and incentive-based compensation from Spectrum. Incentive-based compensation is determined by an evaluation of each Supervised Person's professional performance and firm profitability.

## **Item 6 – Supervision**

Spectrum manages client portfolios using a team approach. Mark Lieb serves as the President and Chief Executive Officer ("CEO") of Spectrum and is responsible for supervising Chief Investment Officer ("CIO") Phillip Jacoby. Mr. Jacoby is responsible for supervising Ms. Yarnell. Joseph Hanczor, Spectrum's Chief Compliance Officer, supervises each of Spectrum's Supervised Persons including by monitoring their compliance with Spectrum's Compliance Manual and Code of Ethics. Mr. Hanczor can be reached at (203) 322-0189 or via email at [jhanczor@samipfd.com](mailto:jhanczor@samipfd.com).

## **Additional Disclosures**

Ms. Yarnell holds the Chartered Financial Analyst (CFA) designation issued by the CFA Institute. CFA®



charterholders must meet the following requirements:

- A bachelor's degree from an accredited institution or equivalent education or work experience.
- Successful completion of all three exam levels of the CFA program.
- Have 48 months of acceptable professional work experience in the investment decision-making process.
- Fulfill society requirements, which vary by society.
- Agree to adhere to and sign the Member's Agreement, a Professional Conduct Statement and any additional documentation requested by the CFA Institute.

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Form ADV Part 2B  
Brochure Supplement to Form ADV Part 2A



**Spectrum Asset Management, Inc.**

2 High Ridge Park  
Stamford, CT 06905  
(203) 322-0189  
[www.samipfd.com](http://www.samipfd.com)

March 28, 2025

**Albano Tunnera**

This brochure supplement provides information about the above-referenced individuals (collectively, the "Supervised Persons") which supplements the brochure of Spectrum Asset Management, Inc. ("Spectrum"). You should have received a copy of that brochure. Please contact Joseph Hanczor, Chief Compliance Officer at (203) 322-0189 if you did not receive Spectrum's brochure or if you have any questions about the content of this supplement.

Additional information about the Supervised Persons is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Item 2 – Educational Background and Business Experience**

**Year of Birth:** 1968

**Education:**

- AB (Finance and Banking) from Norwalk Community and Technical College
- 

**Professional Background:**

- Vice President and Portfolio Manager (formerly Trader) of Spectrum - 1997 to present
- 

## **Item 3 – Disciplinary Information**

Mr. Tunnera has not been involved in any legal events or subjected to any disciplinary actions which are material to Spectrum's clients or prospective clients.

## **Item 4 – Other Business Activities**

Mr. Tunnera is not actively engaged in any other investment-related businesses or other occupations, except that all supervised persons are registered representatives of Spectrum's FINRA member broker/dealer.

## **Item 5 – Additional Compensation**

Mr. Tunnera does not receive from Spectrum, its clients or third parties, any special economic benefits, including sales awards, commissions, prizes, or bonuses, which are based upon the number or amount of sales, client referrals or new accounts. Mr. Tunnera receives a regular fixed salary and incentive-based compensation from Spectrum. Incentive-based compensation is determined by an evaluation of each Supervised Person's professional performance and firm profitability.

## **Item 6 – Supervision**

Spectrum manages client portfolios using a team approach. Mark Lieb serves as the President and Chief Executive Officer ("CEO") of Spectrum and is responsible for supervising Chief Investment Officer ("CIO") Phillip Jacoby. Mr. Jacoby is responsible for supervising Mr. Tunnera.

Joseph Hanczor, Spectrum's Chief Compliance Officer, supervises each of Spectrum's Supervised Persons including by monitoring their compliance with Spectrum's Compliance Manual and Code of Ethics. Mr. Hanczor can be reached at (203) 322-0189 or via email at [jhanczor@samipfd.com](mailto:jhanczor@samipfd.com).



**Spectrum Asset Management, Inc./SAMI Brokerage LLC**  
**Form CRS - Customer Relationship Summary**  
**March 31, 2025**

Spectrum Asset Management, Inc. ("Spectrum") is registered with the Securities and Exchange Commission ("SEC") as an investment adviser. SAMI Brokerage LLC ("SAMI") is a broker-dealer registered with the SEC and a member of FINRA. SAMI is a wholly owned affiliate of Spectrum. Brokerage and investment advisory services and fees differ and it is important that you understand these differences. Free and simple tools are available to research firms and financial professionals at <https://www.investor.gov/CRS>, which also provides educational materials about broker-dealers, investment advisers, and investing.

**What investment services and advice can you provide me?**

***Investment Adviser***

Spectrum offers investment advisory services to a wide range of client types, including retail investors, through mutual funds, separately managed accounts and wrap fee programs. Our accounts focus on preferred securities and other junior subordinated capital securities.

**Monitoring**

We continuously monitor your investments. We utilize various analytical frameworks to determine which investment strategies best serve our clients' needs. The monitoring we provide is part of the investment advisory service included in your management agreement.

**Investment Authority**

Our clients typically grant us discretionary authority to manage their accounts. This means we can buy and sell investments on behalf of our clients without seeking permission on a trade by trade basis. You may provide reasonable restrictions on our discretionary authority to us in writing. You make the ultimate decision regarding the purchase and sale of investments in a non-discretionary arrangement.

**Limited Investment Offering**

Spectrum accounts focus on preferred securities and other junior subordinated capital securities.

**Account Minimums and Other Requirements**

We generally require a minimum initial account size of \$25 million for portfolio management services, however, the minimum account size is negotiable or may be waived at our discretion. Assets of family members are aggregated for the purpose of meeting this minimum.

***Broker-Dealer***

SAMI exclusively executes purchases and sales of securities for investment accounts managed by Spectrum. Spectrum has full discretion regarding the purchase or sale of investments. SAMI does not make any recommendations and does not offer account monitoring. Any limitations on investments, account minimums or other account requirements would be set by Spectrum.

**Additional information** about Spectrum services is available on Part 2A of our Form ADV, which is available at <https://adviserinfo.sec.gov/firm/summary/300463>.

**Ask your financial professional** - Given my financial situation, should I choose an investment advisory service? Should I choose a brokerage service? Should I choose both types of services? Why or why not? How will you choose investments to recommend to me? What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?

## What fees will I pay?

### *Investment Adviser*

We charge a percentage of assets under management, which typically includes cash and cash equivalents, for portfolio management services. Fees are negotiable depending on the size and complexity of each client's accounts. These fees are charged on a quarterly basis, in arrears. You should be aware that the more assets there are in your account, the more you will pay in fees. This means we have an incentive to encourage you to increase the assets in your account. In very limited circumstances, we may charge a negotiated performance fee. More information about our fees are included in Item 5 of our Form ADV, Part 2A available at <https://adviserinfo.sec.gov/firm/summary/300463>.

In addition to Spectrum's investment management fee, clients bear additional fees and costs related to your account such as custodian fees, transaction costs (commissions to brokers), and wire transfer and electronic fund fees.

### *Broker-Dealer*

Depending on the product, you will pay transaction-based fees (commissions) when certain securities are purchased or sold. A retail investor will pay more in commissions if more purchases are made in a brokerage account and the firm may have an incentive to trade more often.

**Additional information:** You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. More information about Spectrum services is available on Part 2A of our Form ADV, which is available at <https://adviserinfo.sec.gov/firm/summary/300463>.

**Ask your financial professional** - Help me understand how these fees and costs might affect my investments? If I give you \$10,000,000 to invest, how much will go to fees and costs, and how much will be invested for me?

**What are your legal obligations to me when providing recommendations as my broker-dealer or when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?**

### *Investment Adviser*

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means:

- Our investment personnel have an incentive to invest for personal gain in the same securities in which they invest for clients. This creates an incentive to take advantage of information or the timing of investment decisions on behalf of client accounts for personal benefits. We have policies and procedures in place to address this conflict.
- We have an incentive to favor affiliated accounts over your account when making investment decisions. We recognize our duty to treat all accounts fairly and equitably over time and we have policies and procedures in place to address this conflict.
- We have an incentive to use our affiliated broker/dealer to execute transactions in your account since we financially benefit from the commissions charged for such transactions. We have policies and procedures in place to address this conflict.

### *Broker-Dealer*

We do not provide recommendations as your broker-dealer. SAMI executes trades for the discretionary accounts managed by Spectrum. As Spectrum is affiliated with SAMI there is an inherent conflict of interest on the commissions received based on trades directed by Spectrum. We have policies and procedures in place to address this conflict.

**Ask your financial professional** - How might your conflicts of interest affect me, and how will you address them?

**Additional information** about conflicts of interest between Spectrum and its clients is available on Part 2A of our Form ADV, which is available at <https://adviserinfo.sec.gov/firm/summary/300463>.

**How do your financial professionals make money?**

Our financial professionals for Spectrum and SAMI receive a salary and may receive a discretionary bonus based on individual performance, the success of the firm, and the total amount of our firm's assets under management .

**Do you or your financial professionals have legal or disciplinary history?**

Firm – Yes, Financial professionals – No. Visit <https://www.investor.gov/CRS> for a free and simple search tool to research us and our financial professionals.

**Ask your financial professional -** As a financial professional, do you have any disciplinary history? For what type of conduct?

**Additional information about our services** can be found at <https://adviserinfo.sec.gov/firm/summary/300463>. If you have any questions about the content of this brochure or would like to request a copy of this Relationship Summary, please contact Joseph A. Hanczor at (203) 321-1134.

**Ask your financial professional -** Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?

## **Spectrum Asset Management, Inc. – Annual Disclosures**

### **CLIENT PRIVACY POLICY SUMMARY**

Spectrum Asset Management, Inc. (Spectrum) considers our relationship with our clients our most important asset. We strive to maintain client trust and confidence in our firm, an essential aspect of which is our commitment to protect client information to the best of our ability. We believe that all our clients value their privacy, so we will not disclose client information to anyone unless it is required by law, at their direction, or is necessary to provide the client with our services. We have not and will not sell client information to anyone.

We maintain strict policies and procedures to protect the confidentiality and security of our clients' nonpublic personal information. These include administrative safeguards such as employee training and access controls, technical protections like secure servers and encryption, and physical security measures to prevent unauthorized access to our facilities and records. Our firm is committed to ensuring that our clients' information is handled with the highest standards of care and in compliance with applicable laws and regulations.

### **WHAT INFORMATION DO WE COLLECT, MAINTAIN AND COMMUNICATE?**

Spectrum collects and maintains client information so we can provide investment management services to the client. The types and categories of information we collect and maintain about the client include:

- Information we receive from the client to open an account or provide investment advice to the client (such as Social Security number, account transactions, risk tolerance, wire transfer instructions, transaction history, account balances, corporate address, telephone number, financial information and tax identification number);
- Information that we generate to service the account (such as trade tickets and account statements); or
- Information that we may receive from third parties with respect to the account (such as trade confirmations from brokerage firms.)

In order for us to provide investment management services to our clients, we may disclose client information in other limited circumstances, which include:

- Disclosures to non-financial service companies that perform services on our behalf (such as our technology consultants who assist us in maintaining our computer systems); and
- Disclosures to financial service companies as permitted by law, including those necessary to service the account (such as providing account information to brokers, clearing agents and custodians (bank of client choice)).

Arrangements with companies not affiliated with Spectrum will be subject to confidentiality agreements. Otherwise, Spectrum will not disclose any client information about the account(s) unless one of the following conditions is met:

- We receive prior written consent from the client;
- We believe the recipient is the client's authorized representative; or
- We are permitted by law to disclose information to the recipient.

Even if the client decides to close the account(s) or become an inactive client, we will adhere to the privacy policies and practices described above.

If you have any questions after reading this Privacy Policy Summary, please contact the Spectrum Compliance Department at [compliance@samipfd.com](mailto:compliance@samipfd.com) or by writing to Spectrum Asset Management, Inc., 2 High Ridge Park Stamford, CT 06905, or by calling (203) 322-0189 / Fax (203) 968-6082. In addition, this Privacy Policy Summary is available at [www.samipfd.com](http://www.samipfd.com).

### **Business Continuity Plan Disclosure**

Spectrum maintains a Business Continuity Plan ("BCP") which is available to clients upon request. Spectrum will review the BCP annually for completeness and accuracy and will make changes to the BCP as the firm deems necessary. Spectrum will notify clients if the BCP changes materially.

**Client Complaint Instructions and Compliance Contact Information:** Inquiries or complaints regarding your account should be directed to Spectrum Asset Management, Inc.'s Chief Compliance Officer at: Joseph Andrew Hanczor, Managing Director & Chief Compliance Officer, 2 High Ridge Park, Stamford, CT 06905 (203) 321-1134

April 2025

Principal Global Investors., LLC and  
Principal Real Estate Investors, LLC  
801 Grand Avenue  
Des Moines, IA 50309



## **Fee Compensation Disclosure**

**Principal Global Investors, LLC (doing business as Principal Asset Management),  
Principal Real Estate Investors, LLC (doing business as Principal Real Estate) and  
affiliates Service Provider Disclosure**

### **Disclosure**

**This information is provided primarily to satisfy ERISA disclosure requirements.**

**Additionally, for non-ERISA accounts this information is being provided as a courtesy; while Department of Labor regulations would not apply we thought this information may be helpful in your decision making process. Nothing in this document constitutes an agreement to treat any non-ERISA account as subject to ERISA unless separately contractually agreed to.**

### **Service Provider Status**

Principal AM and Principal Real Estate may provide services through a direct agreement with Principal AM to manage a portfolio of assets owned by the plan (such as an investment management agreement or IMA), through your plan's election to invest in a commingled fund sponsored or managed by Principal AM by executing a subscription or similar agreement, through certain wrap fee or SMA accounts sponsored by unaffiliated financial institutions, or through other customized arrangements.

For purposes of this disclosure, the contractual arrangement you entered with respect to Principal AM for any of the above will be referred to as the "Client Agreement".

Additionally, Principal AM and Principal Real Estate disclose many items related to their business practices, including descriptions of soft dollars and brokerage practice through various regulatory documents including primarily the Form ADV Part 2A. If you would like to read these additional disclosures, they can be found at <https://adviserinfo.sec.gov>. These regulatory disclosures are referred to throughout the document as "Client Disclosures"

### **Your Services**

Services provided to you by Principal AM and Principal Real Estate are explained in the Client Agreement. Please refer to the Client Agreement for further information on the services provided to you by Principal AM and Principal Real Estate.

Additional information is provided in Principal AM and Principal Real Estate's ADV Part 2A regarding the services and products offered to your plan. Relevant items include but are not limited to Item 4 - *Advisory Business*, Item - 5 *Fees and*



Compensation and Item 8 - *Methods of Analysis*,  
*Investment Strategies*, and Risk of Loss

The ADV is located by entity at <http://www.adviserinfo.sec.gov>.

## **Fiduciary Status**

Please refer to the Client Agreement and Client Disclosures for the details on the status of Principal Amas a fiduciary to your plan. The Client Agreement will generally also disclose if an affiliate of Principal AM is acting as service provider and/or fiduciary with respect to your plan. In addition, Principal AM and Principal Real Estate are investment advisers registered under the Investment Advisers Act of 1940.

## **Direct Compensation**

The fees to be paid to Principal AM and Principal Real Estate for the services described above are contained in the Client Agreement.

For ERISA plans, to the extent your plan pays such compensation from plan assets, or the payor was reimbursed from plan assets, those payments constitute direct compensation to Principal AM and/or Principal Real Estate.

## **Indirect Compensation**

The use of soft dollar credits is explained in the ADV Part 2A of PGI in Item 12 – Brokerage Practices. Please refer to this document for the soft dollar disclosure under the heading of “Soft Dollar Practices”. You will also as appropriate receive ongoing soft dollar reports specific to your client account and/or product, if applicable.

Employees of Principal AM and its affiliates are subject to the Principal Financial Group Code of Conduct, which prohibits employees from receiving gifts or entertainment that could influence the employee’s business judgment. Some employees are subject to additional policies that further limit the receipt of gifts or entertainment. Principal AM expects that any gifts and entertainment received will be in connection with our overall business relationship with such product vendors, and not specifically in connection with business conducted with one or more ERISA- covered plans. Our policies on receipt of non-cash gifts prohibit individuals from receiving gifts exceeding regulatory limits from any company where this poses a conflict.

## **Trade Error Compensation:**

When it is brought to our attention that a trade error falls within the scope of our services to the plan, we will correct the error as soon as possible after the error has been identified, with the goal of putting the plan account into the same position that would have resulted if the error had not occurred. If the error is the result of our breach of responsibilities to the plan, we will make the plan account “whole” for any losses that may have resulted from the error. Nevertheless, under some

circumstances, our correction of an error could result in a gain. If there is such a gain, Principal AM will retain the amount of the gain. Generally, if related trade errors result in both gains and losses, they may be netted. Trade errors are discussed more fully in the trade error section of Principal AM and affiliates Form ADV; however, it is possible to receive indirect compensation for trade errors.

### **Termination Fee**

Principal AM generally does not charge a termination fee. If a termination fee is applicable it will be stated in your Client Agreement.