

Private Bank



# Banking and Treasury Management Solutions

for Law Firms

Since 1971, Citi Private Bank Law Firm Group has been a dedicated and trusted partner to the legal industry, providing customized financial strategies and tailored advice to lawyers and their firms. With a team of more than 200 professionals, we serve more than 700 law firms across the US and UK, representing over 85% of the Am Law 200.

## A leading global bank

With over 200 years of experience, Citi is a leading global bank and does business in more than 160 countries and jurisdictions. As a trusted partner to institutional clients, we provide cash management and trade solutions to 90% of Global Fortune 500 companies. With 400 connections to cash and securities clearing systems, Citi maintains one of the largest global financial infrastructures and facilitates, on average, approximately \$4 trillion of flows daily.



CITI PRIVATE BANK

PRIVATE BANKING SERVICES  
WEALTH MANAGEMENT / FINANCIAL ASSET  
ADVISORY PROVIDER

BUSINESS BANK  
ATTORNEY ESCROW SERVICE

# Treasury Management Services

Based on your firm's needs and objectives, now and in the future, we partner with you to identify challenges and structure customized strategies to help achieve greater operating control, increase efficiency, reduce costs, minimize risks, and monitor activities in real-time.



## Receivables Management

Accelerate the availability of funds and payment information with ACH collections, remote check deposit, lockbox and merchant services.



## Liquidity Management

Optimize the interest earning power of idle cash balances, while maintaining liquidity with a range of deposit accounts, including: money market accounts, certificates of deposit, sweep accounts, zero balance accounts and time deposit products.



## Payables Management

Control your payable operations, improve working capital balances, and increase efficiency with electronic solutions such as ACH originations and batch wires; manage cross-border payments with foreign exchange advisory.



## Escrow Services

Whether your firm or Citi acts as escrow agent, we offer services for efficient administration of your accounts to help reduce your administrative burdens.

## Minimizing security risk

Manage risk and reduce fraudulent activity with our range of anti-fraud services. We offer basic, full or partial reconciliation processing with positive and match pay anti-fraud check security features, ACH debit block and filter services, and ACH positive pay.

## Accessing your accounts

Access your accounts globally 24 hours a day via a phone call to your private banking team or CitiBusiness Online, our web-based platform. We also offer real-time and historical reporting, as well as daily transmissions via SWIFT, BAI2, and EDI.

# Why Citi Private Bank Law Firm Group?

1

## Premiere, high-touch service

We understand your time is valuable. Your dedicated Private Banking team provides high-touch personalized service to help meet your requirements. We bring the best of Citi to you, leveraging our extensive global network and resources to provide comprehensive strategies.

2

## Legal Industry Insight

Our acclaimed Advisory Services team produces industry-leading research to help firms identify trends, opportunities and best practices – and think one step ahead of the competition. We also host unique meetings and events to provide clients the opportunity to connect with like-minded peers and industry experts.

3

## Comprehensive Strategies for your Firm

We help your firm with new ways to streamline operations and grow, so you can remain focused on your clients. In addition to banking services, we offer: tailored financing for purchases, capital expenditures or balance sheet optimization; interest rate risk management and FX hedging strategies; and investment and pension plan management.

4

## A Partner to Partners

The financial institution of choice for over 50,000 attorneys, we can help Associates and Partners with a range of wealth needs including: banking; mortgages; tailored loans and lines of credit, including capital contribution loans; investment advice and strategies; financial planning; trust and estate planning; and art advisory services.



Please contact a member of our Banking & Cash Management team for more information.



**Michael Zinkowski, MBA, CTP**  
Director  
Head of Banking &  
Cash Management  
+1 (212) 559-5988  
[michael.zinkowski@citi.com](mailto:michael.zinkowski@citi.com)



**Lindsay Herskowitz, CTP**  
Senior Vice President  
Law Firm Banking Specialist  
+1 (212) 559-1349  
[lindsay.herskowitz@citi.com](mailto:lindsay.herskowitz@citi.com)



**Karen Simi, CTP**  
Senior Vice President  
Law Firm Banking Specialist  
+1 (310) 205-3071  
[karen.simi@citi.com](mailto:karen.simi@citi.com)



**Mary Pope, CTP**  
Senior Vice President  
Law Firm Banking Specialist  
+1 (312) 384-1320  
[mary.pope@citi.com](mailto:mary.pope@citi.com)

**INVESTMENT PRODUCTS: NOT FDIC INSURED • NOT CDIC INSURED • NOT GOVERNMENT INSURED • NO BANK GUARANTEE • MAY LOSE VALUE**

The methodology for each survey provided has not been validated or verified by Citi Private Bank or Citigroup Inc. Please contact the provider of the relevant survey for information regarding eligibility of the underlying criteria and factors utilized in compiling the data. All awards were received between March 2019 and March 2020. For more information regarding the date that an award was received, please contact the provider of the relevant survey. The receipt of an award with respect to a product or service may not be representative of the actual experience of any client, and is not a guarantee of future performance or success. The information presented herein does not constitute an offer of investment advisory services.

Citi Private Bank is a business of Citigroup Inc. ("Citigroup"), which provides its clients access to a broad array of products and services available through bank and non-bank affiliates of Citigroup. Not all products and services are provided by all affiliates or are available at all locations. In the U.S., investment products and services are provided by Citigroup Global Markets Inc. ("CGMI"), member FINRA and SIPC, and also Citi Private Advisory, LLC ("Citi Advisory"), member FINRA and SIPC. CGMI accounts are carried by Pershing LLC, member FINRA, NYSE, SIPC. CGMI, Citi Advisory and Citibank, N.A. are affiliated companies under the common control of Citigroup.

Outside the U.S., investment products and services are provided by other Citigroup affiliates. Investment Management services (including portfolio management) are available through CGMI, Citi Advisory, Citibank, N.A. and other affiliated advisory businesses.

In the U.S., mortgage loans are provided by Citibank, N.A. NMLS ID 412915. Outside the U.S., mortgage loans are provided by subsidiaries and affiliates of Citibank, N.A. A mortgage commitment is subject to credit approval, a satisfactory sales contract, property appraisal, title search, mortgage insurance, if applicable, and fulfillment of all closing conditions. To be eligible to apply for these services, you must qualify as a Citi Private Bank client. Nothing contained herein should be construed as a commitment to lend by Citibank, N.A. or by any subsidiaries or affiliates.

The risk of loss in financing a transaction by deposit of collateral is significant. Citibank, N.A. ("Citi") will be your lender for this financing and you may sustain losses in excess of your cash and any other assets deposited as collateral with Citi or Citi's agent. Market conditions may make it impossible to execute contingent orders, such as "stop-loss" or "stop-limit" orders. You may be called upon at short notice to make additional margin deposits or interest payments. If the required margin deposits or interest payments are not made within the prescribed time, your collateral may be liquidated without your consent. Moreover, you will remain liable for any resulting deficit in your account and interest charged on your account. You should therefore carefully consider whether such a financing arrangement is suitable in light of your own financial position and investment objectives. You are not entitled to choose which securities or other assets in your account(s) are liquidated or sold to meet a margin call. The firm can increase its margin requirements at any time and is not required to provide you advance written notice. You are not entitled to an extension of time on a margin call. Citi has the right to demand repayment of a demand facility at any time, for any reason or no reason.

For US clients, trust services are provided by one of the following entities: Citibank, N.A.; Citicorp Trust, N.A. or Citicorp Trust South Dakota; or Citicorp Trust - Delaware, N.A. The service providers are referred to collectively as "Citi Trust". Neither Citigroup nor legal advice.

For clients who are neither residents nor citizens of the US, trust services are provided by one of the following entities: Cititrust Private Trust (Cayman) Limited, Cititrust Private Trust Zurich GmbH, Cititrust (Bahamas) Limited, Cititrust (Cayman) Limited, Cititrust (Jersey) Limited, Cititrust (Singapore) Limited, Cititrust (Switzerland) Limited or Citicorp Trust Delaware, N.A. Cititrust (Jersey) Limited, whose contact details are P.O. Box 728, 38 Esplanade, St. Helier, Jersey JE4 8ZT, Channel Islands, telephone number + 44 1534 608000 is licensed by the Jersey Financial Services Commission for the conduct of Trust Company Business.

The Citi Private Bank Art Advisory & Finance is a comprehensive fine art consulting service that provides collection administration, estate consultation, philanthropic planning, and art financing. Art loans are extended to qualified borrowers on a secured basis. All loans and lines are made by Citibank, N.A. or an affiliate, equal opportunity lenders, and are subject to Citibank's or such affiliate's qualifications, underwriting guidelines and credit approvals. Alternative assets such as art are speculative, may not be suitable for all clients, and are intended for those who are willing to bear high economic risks. The Citi Private Bank Art Advisory & Finance does not advise clients how to profit from the purchase of art or guarantee that a particular piece can be sold or otherwise used for a financial transaction for any amount including an amount equal to the purchase price.

All credit products are subject to credit approval. Nothing contained herein is a commitment to lend by Citibank, N.A. or an affiliate.

Deposit products are offered through Citibank, N.A.

Custody Services are provided by Citibank N.A.

© 2020 Citigroup Inc. All Rights Reserved. Citi, Citi and Arc Design and other marks used herein are service marks of Citigroup Inc. or its affiliates, used and registered throughout the world.

[www.citiprivatebank.com](http://www.citiprivatebank.com)

1972236 04/20

