## Jeffrey Sacks

Head - EMEA Investment Strategy
+44.2075087325
Jeffrey.ian.sacks@citi.com

Shan Gnanendran, CFA
EMEA Investment Strategy
+44.2075080458
Shan.gnanendran@citi.com


## Politics and trade war impacting sentiment and growth

- As the UK's Conservative Party leadership battle reaches its final stages, there is a rising risk of a snap general election before Brexit resolution. Sterling could face more downward pressure.
- European economic growth weakening. We thus expect the ECB to adopt further monetary easing measures.
- Worsening trade outlook. The US-China trade war re-escalation has negative implications for Europe. Furthermore EU-US trade tensions likely to intensify in the second half of 2019.
- Small underweight Europe ex-UK equities. Remain overweight Germany, underweight France, with preferences within technology and healthcare sectors. Downgraded cyclicals to neutral, prefer value over growth.
- Small underweight large-cap UK equities. The attractive low-teens valuation multiple, $4.8 \%$ average dividend yield, and undervalued currency, are offset by uncertainty over Brexit and domestic politics.
- Underweight European sovereign bonds. 10-year German Bund yield of $-0.33 \%$ is poor value regardless of potential renewed ECB buying support.
- Underweight Europe and UK investment grade corporate bonds. Likely higher net supply, and unattractive yields versus US and EM equivalents.
- Neutral EMEA high yield corporate bonds. Decent coupon support, low level of defaults and leverage. Selective opportunities in areas like AT1s.


## Contents

Global Investment Committee (GIC) EMEA asset allocation: .Error! Bookmark not defined.
Mid-year review of European assets ..... 3
United Kingdom faces a challenging autumn ..... 4
ECB increasingly dovish amid mounting risks to EU growth ..... 6
EU's rising trade concerns ..... 7
European equities and bonds offer selective opportunites ..... 9
Italy growth slowdown will expose high debt level and weak bank sector ..... 10
Asset allocation definitions ..... 12

Global Investment Committee (GIC) EMEA asset allocation:


Source: Citi Private Bank showing Office of the Chief Investment Strategist (OCIS)'s asset allocation for Europe as of last Global Investment Committee (GIC), June 2019. Note: -2=very underweight; -1=underweight; 0=neutral, 1=overweight; $2=$ very overweight. All allocations are subject to change at discretion of the GIC of Citi Private Bank

## Mid-year review of European assets

| Key regions / Sectors | View | Performance |  |  | Drivers YTD | Comment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | QTD (\%) | YTD (\%) | 1YR (\%) |  |  |
| UK | UW | 3.1 | 12.8 | 1.8 | Weaker Sterling, higher commodity prices, political risk | UK equities are trading $12 \%$ higher YTD, supported by the depreciation in GBP from close to $\$ 1.32$ to $\$ 1.27$. While political risk could lead to further GBP weakness which could support UK equities, upside is likely to be capped - see UK section. Higher commodities driven byhigher oil YTD has supported UK equity index performance. |
| Europe ex UK | UW | 4.1 | 17.6 | 6.1 | Beta rally, trade, China rebound | Europe-ex-UK has strongly performed so far YTD, although the rally has mostly been a beta rally. The possible escalation in trade concerns and the likely anticipated trade focus by the US towards the EU has recently weighed on European sentiment and inflows. The GIC have shifted to a slight underweight in the region. |
| Europe ex UK SMID | UW | 2.8 | 15.6 | -2.3 | Higher exposure to domestic slowdown, profit post outperformance | While mid-caps have outperformed meaningfully in 2016-2017 given the EU growth acceleration, the relative outperformance has begun to fade as growth has slowed. Given mid-caps are also more exposed to a cyclical slowdown in Europe, with lower allocations to sectors we like such as financials and IT, the GIC moved underweight SMID's in May. |
| Eur.ex.UK - IT | OW | 7.2 | 23.4 | 3.1 | Cyclical rally, global tech rally | Second best performing sector YTD, supported by strong cyclical rally. |
| Eur.ex.UK Healthcare | OW | 1.8 | 17.8 | 14.2 | Defensiveness supporting 2Q recovery after weak 1Q | Healthcare had initially underperformed YTD given the global rally had been driven by cyclical sectors, however this has since turned. Favoured sector globally. |
| Eur.ex.UK Financials | OW | 2.7 | 10.3 | -2.3 | Cyclical rally, more recent impact from dovish ECB | Financials outperformed during the first part of the year, however has since underperformed as a more dovish ECB raised concerns about longer term bank profitability outlook. |
| Euro IG | UW | 2.0 | 5.3 | 4.6 | ECB dovishness, weak growth | Further easing by the ECB could lead to expensive IG becoming more expensive. |
| Euro HY | UW | 2.1 | 7.4 | 5.0 | Weak growth | Spread have continued to tighten, however Euro-area growth concerns may start to weigh on the sector. |

## United Kingdom faces a challenging autumn

Brexit on hold for now. The UK is having a period of calm after the European Union extended the UK's membership until 31 ${ }^{\text {st }}$ October, and after the resignation of Prime Minister Theresa May. The hiatus is likely to last until $22^{\text {nd }}$ July when the Conservative Party will announce its new leader and Prime Minister.

Unsettled politics. UK domestic politics is fragmented and polarised owing to Brexit. The EU parliamentary elections saw major gains for the new anti-EU Brexit Party and for the pro-EU Liberal Democrats. The Conservatives, having lost ground due to their inability to implement Brexit thus far, are likely to pick a leader who might stem the tide of voters moving towards the Brexit Party. The Labour Party, having lost ground due to their lack of a clear Brexit policy, are expected to move closer to a position favouring a second referendum.

Unpredictable outcomes. This raises the probabilities for two extreme outcomes: the UK crashing out of the EU acrimoniously without a deal, and of the cancellation of Brexit. To complicate matters further, a snap general election may precede either outcome. The path to this snap election could be as follows: The new UK prime minister seeks to enhance the existing withdrawal agreement with the EU. However, no changes are secured or perhaps only small changes are made to the accompanying political agreement. The new PM then fails to get the deal through the UK's House of Commons. The Commons next votes against a 'No Deal' Brexit. The PM then either calls for a general election or loses a vote of no confidence that leads to a general election if he cannot regain the house confidence within 14 days.

Let's briefly consider the possible economic paths under the scenarios of 1) 'No Deal' and 2) Labour election victory.

- 'No Deal' Brexit involves significant economic risks. Should the UK leave the EU on $31^{\text {st }}$ October without a deal, then the UK would have to trade under World Trade Organisation (WTO) rules. This could involve higher tariffs on goods being bought from or sold to EU members. One of the two Conservative candidates Boris Johnson has also highlighted Gatt 24 as a possible 'way forward' with 'agreement on both sides'. This potentially allows for the creation of an interim agreement necessary for the formation of a customs union or a free-trade area, which could stay in place for up to ten years. The Bank of England (BoE) has previously assessed that there could be a negative 9\% impact to the UK's GDP over 15 years. More recently, it has said that a stimulus package could be needed in the event of 'No Deal'. Given the rising risk of 'No Deal', it was unsurprising that the BoE recently voted $9-0$ to leave the base rate at $0.75 \%$ and looking forward could be challenged in trying to achieve its aim of raising rates "at a gradual pace and to a limited extent."
- A Labour election victory is possible and would pose significant economic risks. Their socialist programme could include increases in both corporate and personal taxes, as well as nationalization across several sectors, including the national electricity grid, water companies, the postal service, and the railways. It might also include an 'Investment Transformation Fund' to invest £250 billion over a decade in energy, communications, scientific research, and housing. They might also seek to grant $10 \%$ ownership of many UK blue chip companies to employees. That said, Labour might well fail to win an outright parliamentary majority, forcing the party into coalition with partners that could water down its economic policies. Even so, a Labour victory would at the very least cause a
slowdown in foreign direct and portfolio investment, as well as prompting further falls in domestic business confidence and investment.


#### Abstract

All of the risks for the UK come at a time when global trade tensions are rising and the UK economy is vulnerable. The services sector contributes $80 \%$ of UK output and slowed by $0.3 \%$ in the first quarter. The services PMI fell below 50 , indicating further contraction ahead. The manufacturing sector rose by $2.2 \%$ in the first quarter - its fastest pace for 30 years - more than offsetting the services decline to give overall GDP growth of $0.5 \%$. However, the manufacturing boost was largely due to inventory building ahead of the UK's originally scheduled Brexit date of 31st March 2019. April's growth contraction of $0.4 \%$ month-on-month showed the fading effects of the inventory build-up as well as a sharp decline in car production. While unemployment is at the historically low level of $3.8 \%$ and wage growth is firm at $3.4 \%$, a further weakening in the manufacturing sector could drive a slowdown in hiring and then harm consumption.


- Selective UK investment opportunities only. The UK newsflow is fluid and the economic and political situations are highly fragile. We thus continue to advocate a short-term and selective approach to UK assets, based only on actual developments rather than on speculation.

Sterling: As the main barometer of Brexit, we expect further short-term Sterling weakness as Brexit faces the two possible extreme outcomes of 'No Deal' and 'No Brexit'. While \$1.25 is the next likely support level, the growing likelihood of a snap general election ahead of either Brexit alternative would probably take Sterling lower than this. The cheap real exchange rate is only a secondary factor until the UK political backdrop stabilizes - figure 1.

Equities: The average UK price/earnings multiple of 12 X and dividend yield of $4.8 \%$ look attractive. However, we don't advise buying the market as the uncertainties over Brexit and domestic politics immediately ahead could cap inflows and index upside.

Gilts: In the short-term, prices could rally further and thus yields fall, in line with the global sovereign bond rally. However, there are medium-term concerns, not least that of a Labour government that might raise fiscal spending at a time when the UK still has a fiscal deficit equivalent to $1.1 \%$ of GDP - figure 2.

Figure 1: Sterling real effective exchange rate


Figure 2: UK fiscal deficit (\% of GDP)

## ECB increasingly dovish amid mounting risks to growth

Eurozone growth is fragile despite a rise in the first quarter to $0.4 \% \mathrm{q} / \mathrm{q}$, following $0.2 \%$ in 2018's fourth quarter. In addition, unemployment in April fell to its lowest level since 2008 at $8.4 \%$. Broad money supply (M3) growth reached a 17-month high of $4.7 \%$, and lending growth edged up to $3.4 \%$.

However, we expect weaker second and third quarters for several reasons. (1) Growing trade concerns, see page 7, (2) Geopolitical risk factors remain elevated. (3) Brexit has still not been resolved. (4) Some emerging countries are showing vulnerability.

While the ECB raised its growth and inflation forecasts for 2019 to $1.2 \%$ and $1.3 \%$ respectively, it reduced forecasts for both for 2020 and the risk is further downgrades in the months ahead for 2020. Mr Draghi described the ECB's 'readiness to act in case of adverse contingencies with all instruments available.' This was a more granular assessment than normal.

There are potentially four dovish policy responses from the ECB:

1. The deposit and refinancing rates won't rise for at least a year. Indeed, there is a growing expectation that the next rate move will be downwards figure 3.
2. The possibility of restarting the asset purchase programme (APP).
3. The possibility of extending forward guidance.
4. A third targeted longer-term refinancing operations (TLTRO) has been announced. Interest rates on the new round of TLTRO's will be set at 10 basis points above the main rate, while banks that exceed the lending benchmark will pay 10 basis points above the deposit rate $(-0.4 \%)$. This means the lowest rate on offer for banks would be $-0.3 \%$.

The pace and sequence that the ECB responds with will be dictated by how the trade war develops (see 'EU's rising trade concerns' page 7), and also whether or not the rise in broad money supply is reflected in a greater desire by corporates to borrow. See figure 4.

Figure 3: ECB hike expectations


Figure 4: EU money supply versus lending growth
 events.

Source: Bloomberg as of June $11^{\text {th }} 2019$
Indices are unmanaged. An investor cannot invest directly in an index. They are shown for illustrative purposes only.

## EU's rising trade concerns

The EU is negatively exposed in several ways to the US-China trade war:
Firstly, the European economies are exposed to China (5.8\% of net trade) and to the US ( $6.3 \%$ of net trade). As US-China tariffs begin to impact on their respective economies, European exporters are likely to suffer. Taking Germany as an example, exports are equivalent to $47 \%$ of its total output - figure 5 - and $7 \%$ of its total exports are to China. Over recent years, the fortunes of German manufacturing have been increasingly tied to Chinese growth. The risk for Germany is that its fragile and already-fading GDP growth ( $0.4 \%$ Q/Q in 1 Q19 and expected $0.2 \% \mathrm{Q} / \mathrm{Q}$ in 2Q19) starts to feel the effects of weakening manufacturing activity upon domestic sectors by way of lower capital expenditure and hiring - figure 6.

Secondly, European financial markets are getting impacted in several ways, and this has weighed upon European indices, which are down $3 \%$ since the trade war re-escalated a month ago. For example, German cars and car parts make up $12 \%$ of the country's DAX index, while German equities make up $13.7 \%$ of the broader European equity index.

Thirdly, there is rising uncertainty at the corporate level. As an early confirmation of rising concern, the EU Chamber of Commerce in China said recently that one-third of EU companies are being 'hit hard' by the US-China trade war.

Fourthly, some companies are being impacted much more than others. As a result, a very selective approach is necessary. As an example, Daimler manufactures almost half of its cars in the US, so would be significantly impacted if China retaliated by imposing tariffs on US car imports.

Finally, as the US-China trade war rages on, impacted companies are already starting to shift their supply chains. In the second half of 2019 , we could see more companies diverting exports to Europe. This could put downward pressure on European domestic prices, at a time when the ECB is already losing its battle to drive inflation up to its $2 \%$ target.

It has been notable how the US has approached its trade policy in a sequential manner, taking on countries one by one. The EU is likely to be next in this sequence, with four areas of potential direct conflict with the US.

1. The US and EU differ over whether or not a broad trade deal should include agriculture. The US will likely push hard for the EU to import more US agricultural products. Both sides would prefer to finalise the broad trade deal before the current EU Commissioner's term expires at the end of October 2019.
2. The US decision over whether to impose tariffs on EU cars and car parts, based on the results of its 232 investigation, was postponed for six months in February. Our view is that these tariffs will eventually be imposed, but simultaneously suspended, possibly for the US to use them as leverage in negotiations over a broader trade deal.
3. During the constructive Trump-Juncker trade talks last summer, the EU agreed to import more LNG (liquefied natural gas) from the US. However,
the Russian-German Nord Stream 2 pipeline is now nearing completion, which could raise tensions.
4. EU aircraft industry subsidies have prompted US tariffs of $\$ 11$ billion. The EU is threatening to retaliate, given the World Trade Organization's comment that the US subsidises its own aircraft industry.

These areas of potential upcoming conflict could be additional to what has already been imposed. The US has imposed $25 \%$ tariffs on EU steel exports and $10 \%$ tariffs on EU aluminium exports, equating to $\$ 7.1$ billion. In response, the EU's countermeasures equate to $\$ 3.2$ bn tariffs on US exports to the EU.

## We see two potential positives for the EU from the US-China trade war. However, both are likely to have an impact only in the longer term:

Firstly, part of what the US is seeking from China - better market access, less forced technology transfer, legal protection of intellectual property - have been problems for the EU too. So, an eventual US-China trade deal including provisions in these areas would be potentially positive for the EU, assuming that China also extended them to the EU.

Secondly, EU companies are likely to start making some substitution gains in the coming months. They could be well-placed in particular sectors. These include aircraft exports to China, and machinery and chemical exports to the US.

Figure 5: Euro-area exports as a percentage of GDP


Figure 6: IFO versus gross fixed capital formation


Source: Bloomberg as of June $27^{\text {th }} 2019$
Indices are unmanaged. An investor cannot invest directly in an index. They are shown for illustrative purposes only.

## European equities and bonds offer selective opportunites

We continue to recommend a selective approach. Within equities, we have shifted our overweight in cyclicals towards neutral with defensives, and from growth towards value.

Cyclicals downgraded to neutral. Cyclicals performed well early in the year, rising by $13 \%$ YTD. However falling growth expectations are expected to negatively impact on cyclical earnings during the second half. Typically, cyclical stocks underperform as bond yields fall, and bond yields have recently fallen sharply eg. the German 10year Bund yield has fallen from $0.25 \%$ in Jan 2019 to -0.33\% currently - figure 7. The growing European growth concerns and more dovish ECB are likely to keep bond yields low. A secondary factor is that the summer months are typically weaker for European cyclicals.

Value stocks expected to outperform growth stocks. European value stocks have consistently underperformed growth stocks since the great financial crisis. While value could be cheap and remain cheap for good reasons, we believe the recent correction has created value in companies with sound balance sheets, deeply discounted valuations, compelling dividend yields, with catalysts to unlock the value - figure 8.

For example, cars are a prime example of a sector that could potentially offer selective deep value opportunities in the coming weeks. European car stocks are down $15 \%$ since their April peak. Average P/E multiple of $6.9 x$ looks cheap (at one standard deviation below its average price-to-earnings multiple since 2002). In the short-term the sector could get cheaper as the US continues to threaten further tariffs under Section 232. However looking towards later this year, if the US decide to suspend tariffs we could see good entry levels.

Our favoured sector for growth and defensiveness remains healthcare. The Healthcare sector tends to outperform during periods of heightened uncertainty and risk aversion due to its stable earnings outlook. Healthcare remains our favoured sector globally and within Europe we favour Swiss healthcare companies. Increased healthcare spending, ageing populations, and medical technological innovation will continue to fuel multi-year growth in earnings.

Figure 7: Cyclical v Defensives against German Bund (\%)
Figure 8: Relative value versus growth valuation



## European AT1s offer good value

While overall European fixed income is expensive, there is selective good value in the European AT1 (contingent convertible*) market. European AT1s yields in Europe have fallen by over 80 basis points since May, with yields coming down over 200 basis points since the turn of the year. Despite this, yields of $5.4 \%$ still look attractive, especially in comparison with European HY which only offers a yield of $3.7 \%$ (a pick-up of over 170 basis points). European banks are much better capitalised now than they have been historically, and given this backdrop the risk of convertibility has also meaningfully decreased, which gives us greater comfort.
*Contingent convertible bonds (AT1's) are fixed-income instrument that is convertible into equity if a pre-specified trigger event occurs.

## Italy growth slowdown will expose high debt level and weak bank sector

Italy is the Eurozone's third largest economy and the world's eighth largest. Unfortunately, it is saddled with debt of around €2.29 trillion, or $132 \%$ of GDP, comparable to Greece and Japan - figure 9. The country has an even worse productivity record than the UK, feeding through into a high level of non-performing loans (NPL) in the undercapitalized banking sector. (NPLs have fallen in recent months to a still-too-high level of $€ 200$ billion). Several years of weak coalition governments have resulted in few long-term structural reforms, and insufficient investment into new growth areas. One consequence is the official unemployment rate of $10.4 \%$, which helped spur the populists' rise to power last year. Market concerns have been mounting in recent weeks, reflected in the Italian debt's widening yield spread over 10-year German Bunds to 244 basis points - figure 10.

The ruling populist coalition is unstable. It is made up from the far-right Lega and the leftist Five Star Movement. Lega has been gaining in influence, demonstrated by its $34 \%$ share of the Italian vote in May's European parliamentary elections, double the share of the Five Star Movement. Lega might use those results as a way to push for a snap election to win power in its own right. However, its first priority has been its response to the EU Commission's recommendation of a debt-based Excessive Deficit Procedure (EDP) against Italy. The key reasons for the Commission's EDP against Italy have been the stalling of reforms and the partial unwinding of the pension reform, which has worsened debt sustainability. The EU debt rule requires reducing the $132 \%$ debt-to-GDP ratio by one-twentieth each year until a level of $60 \%$ is reached. However, the ratio rose last year due to backsliding on reforms.

The Italian tensions could escalate in the autumn, as the ruling populists will probably resist raising value added tax (VAT) from $22 \%$ to $24.2 \%$. That increase is needed to generate extra tax revenue to prevent the budget deficit from going above the EU's guideline of $2.5 \%$ of GDP. Such a breach would, in turn, exacerbate the debt load. On the other hand, if the ruling coalition implements the VAT increase, the resulting austerity could tip the economy into recession, exacerbating the banking sector's NPL problem.

Italy is therefore between a rock and a hard place. If it chooses fiscal expansion and rising debt, the additional borrowing and borrowing costs will likely worsen its debt-to-GDP ratio. If it chooses fiscally induced austerity, it will likely damage
growth, undermining its effort to reduce its debt-to-GDP ratio. In either case, therefore, there is a risk that Italy's sovereign debt rating is cut to junk status.

Should such a credit rating downgrade occur, further problems would arise. Regulations would force banks to post large losses and other investors to sell government bonds. The Italian government cannot afford the large-scale injection of funds that would be required to shore up the banking sector in this scenario. In this event, Italy's creditors could be in the firing line. Some $70 \%$ of Italian bonds are now held domestically. To put the potential scale of this problem into perspective, the three recent Greek bailouts required around $€ 300$ bn. However, even absent any crisis, Italy needs to raise $€ 220$ bn this year to refinance maturing bonds.

Recent Italian bond auctions have been well received. However, this does not mean that investors believe that Italy is on the path to recovery. Amid a global chase for yield, Italy is the only European sovereign offering positive yields out to five years (other than Greece). So for this reason, Italian bonds could continue to be well bid in the short-term. However, should the 10 -year sovereign yield breach around the $3.5 \%-4 \%$ level, perhaps as a result of a ltaly getting downgraded to junk, a further surge upwards in yields could follow. Forced sellers might exacerbate the yield rises (price declines).

Italy's Achilles heel is more strained than last year. Debt and spending are higher, growth is lower, and the coalition is more unstable. Should its tendon snap, Italy is most unlikely to recover quickly. The Italian economy is insufficiently competitive, the government cannot print more Euros, and the ECB has ended its bond-buying programme.

Figure 9: G20 debt/GDP ratios


Figure 10: BTP-Bund spread (\%)


Source: Bloomberg as of June $11^{\text {th }} 2019$
Indices are unmanaged. An investor cannot invest directly in an index. They are shown for illustrative purposes only.

Source: Bloomberg as of June $27^{\text {th }} 2019$
Indices are unmanaged. An investor cannot invest directly in an index. They are shown for illustrative purposes only.

## Asset allocation definitions

| Asset classes | Benchmarked against |
| :---: | :---: |
| Global equities | MSCI All Country World Index, which represents 48 developed and emerging equity markets. Index components are weighted by market capitalization. |
| Global bonds | Bloomberg Barclays Capital Multiverse (Hedged) Index, which contains the government -related portion of the Multiverse Index, and accounts for approximately $14 \%$ of the larger index. |
| Hedge funds | HFRX Global Hedge Fund Index, which is designed to be representative of the overall composition of the hedge fund universe. It comprises all eligible hedge fund strategies; including but not limited to convertible arbitrage, distressed securities, equity hedge, equity market neutral, event driven, macro, merger arbitrage and relative value arbitrage. The strategies are asset-weighted based on the distribution of assets in the hedge fund industry. |
| Commodities | Dow Jones-UBS Commodity Index, which is composed of futures contracts on physical commodities traded on US exchanges, with the exception of aluminum, nickel and zinc, which trade on the London Metal Exchange (LME). The major commodity sectors are represented including energy, petroleum, precious metals, industrial metals, grains, livestock, softs, agriculture and ex-energy. |
| Cash | Three-month LIBOR, which is the interest rates that banks charge each other in the international inter -bank market for three-month loans (usually denominated in Eurodollars). |
| Equities |  |
| Developed market large cap | MSCI World Large Cap Index, which is free-float adjusted and weighted by market capitalization. The index is designed to measure the equity market performance of the large cap stocks in 23 developed markets. Large cap is defined as stocks representing roughly $70 \%$ of each market's capitalization. |
| US | Standard \& Poor's 500 Index, which is a capitalization -weighted index that includes a representative sample of 500 leading companies in leading industries of the US economy. Although the S\&P 500 focuses on the large cap segment of the market, with over $80 \%$ coverage of US equities, it is also an ideal proxy for the total market. |
| Europe ex UK | MSCI Europe ex UK Large Cap Index, which is free-float adjusted and weighted by market capitalization. The index is designed to measure large cap stock performance in each of Europe's developed markets, except for the UK. |
| UK | MSCI UK Large Cap Index, which is free-float adjusted and weighted by market capitalization. The index is designed to measure large cap stock performance in the UK. |
|  | FTSE 100 Index: Capitalisation weighted index of the 100 most highly capitalised companies traded on the London Stock Exchange |
|  | FTSE 250 Index: Capitalisation weighted index of the 250 most highly capitalised companies outside of the FTSE 100 traded on the London Stock Exchange |
| Japan | MSCI Japan Large Cap Index, which is free-float adjusted and weighted by market capitalization. The index is designed to measure large cap stock performance in Japan. |
| Asia Pacific ex Japan | MSCI Asia Pacific ex Japan Large Cap Index, which is free-float adjusted and weighted by market capitalization. The index is designed to measure the performance of large cap stocks in Australia, Hong Kong, New Zealand and Singapore. |
| Developed market small and mid-cap (SMID) | MSCI World Small Cap Index, which is a capitalization-weighted index that measures small cap stock performance in 23 developed equity markets. |
| Emerging market | MSCI Emerging Markets Index, which is free-float adjusted and weighted by market capitalization. The index is designed to measure equity market performance of 22 emerging markets. |
| Bonds |  |
| Developed sovereign | Citi World Government Bond Index (WGBI), which consists of the major global investment grade government bond markets and is composed of sovereign debt, denominated in the domestic currency. To join the WGBI, the market must satisfy size, credit and barriers-to-entry requirements. In order to ensure that the WGBI remains an investment grade benchmark, a minimum credit quality of BBB-/Baa3 by either S\&P or Moody's is imposed. The index is rebalanced monthly. |
| Emerging sovereign | Citi Emerging Market Sovereign Bond Index (ESBI), which includes Brady bonds and US dollar -denominated emerging market sovereign debt issued in the global, Yankee and Eurodollar markets, excluding loans. It is composed of debt in Africa, Asia, Europe and Latin America. We classify an emerging market as a sovereign with a maximum foreign debt rating of BBB+/Baa1 by S\&P or Moody's. Defaulted issues are excluded. |
| Supranationals | Citi World Broad Investment Grade Index (WBIG)—Government Related, which is a subsector of the WBIG. The index includes fixed rate investment grade agency, supranational and regional government debt, denominated in the domestic currency. The index is rebalanced monthly. |
| Corporate investment grade | Citi World Broad Investment Grade Index (WBIG)-Corporate, which is a subsector of the WBIG. The index includes fixed rate global investment grade corporate debt within the finance, industrial and utility sectors, denominated in the domestic currency. The index is rebalanced monthly. |
| Corporate high yield | Bloomberg Barclays Global High Yield Corporate Index. Provides a broad-based measure of the global high yield fixed income markets. It is also a component of the Multiverse Index and the Global Aggregate Index. |

## Disclosures

In any instance where distribution of this communication ("Communication") is subject to the rules of the US Commodity Futures Trading Commission ("CFTC"), this communication constitutes an invitation to consider entering into a derivatives transaction under US CFTC Regulations

## §§ 1.71 and 23.605, where applicable, but is not a binding offer to buy/sell any financial instrument.

This Communication is prepared by Citi Private Bank ("CPB"), a business of Citigroup, Inc. ("Citigroup"), which provides its clients access to a broad array of products and services available through Citigroup, its bank and non-bank affiliates worldwide (collectively, "Citi"). Not all products and services are provided by all affiliates, or are available at all locations.
CPB personnel are not research analysts, and the information in this Communication is not intended to constitute "research", as that term is defined by applicable regulations. Unless otherwise indicated, any reference to a research report or research recommendation is not intended to represent the whole report and is not in itself considered a recommendation or research report.
This Communication is provided for information and discussion purposes only, at the recipient's request. The recipient should notify CPB immediately should it at any time wish to cease being provided with such information. Unless otherwise indicated, (i) it does not constitute an offer or recommendation to purchase or sell any security, financial instrument or other product or service, or to attract any funding or deposits, and (ii) it does not constitute a solicitation if it is not subject to the rules of the CFTC (but see discussion above regarding communication subject to CFTC rules) and (iii) it is not intended as an official confirmation of any transaction.
Unless otherwise expressly indicated, this Communication does not take into account the investment objectives, risk profile or financial situation of any particular person and as such, investments mentioned in this document may not be suitable for all investors. Citi is not acting as an investment or other advisor, fiduciary or agent. The information contained herein is not intended to be an exhaustive discussion of the strategies or concepts mentioned herein or tax or legal advice. Recipients of this Communication should obtain advice based on their own individual circumstances from their own tax, financial, legal and other advisors about the risks and merits of any transaction before making an investment decision, and only make such decisions on the basis of their own objectives, experience, risk profile and resources.
The information contained in this Communication is based on generally available information and, although obtained from sources believed by Citi to be reliable, its accuracy and completeness cannot be assured, and such information may be incomplete or condensed. Any assumptions or information contained in this Communication constitute a judgment only as of the date of this document or on any specified dates and is subject to change without notice. Insofar as this Communication may contain historical and forward looking information, past performance is neither a guarantee nor an indication of future results, and future results may not meet expectations due to a variety of economic, market and other factors. Further, any projections of potential risk or return are illustrative and should not be taken as limitations of the maximum possible loss or gain. Any prices, values or estimates provided in this Communication (other than those that are identified as being historical) are indicative only, may change without notice and do not represent firm quotes as to either price or size, nor reflect the value Citi may assign a security in its inventory. Forward looking information does not indicate a level at which Citi is prepared to do a trade and may not account for all relevant assumptions and future conditions. Actual conditions may vary substantially from estimates which could have a negative impact on the value of an instrument.
Views, opinions and estimates expressed herein may differ from the opinions expressed by other Citi businesses or affiliates, and are not intended to be a forecast of future events, a guarantee of future results, or investment advice, and are subject to change without notice based on market and other conditions. Citi is under no duty to update this document and accepts no liability for any loss (whether direct, indirect or consequential) that may arise from any use of the information contained in or derived from this Communication.
Investments in financial instruments or other products carry significant risk, including the possible loss of the principal amount invested. Financial instruments or other products denominated in a foreign currency are subject to exchange rate fluctuations, which may have an adverse effect on the price or value of an investment in such products. This Communication does not purport to identify all risks or material considerations which may be associated with entering into any transaction.
Structured products can be highly illiquid and are not suitable for all investors. Additional information can be found in the disclosure documents of the issuer for each respective structured product described herein. Investing in structured products is intended only for experienced and sophisticated investors who are willing and able to bear the high economic risks of such an investment. Investors should carefully review and consider potential risks before investing.
OTC derivative transactions involve risk and are not suitable for all investors. Investment products are not insured, carry no bank or government guarantee and may lose value. Before entering into these transactions, you should: (i) ensure that you have obtained and considered relevant information from independent reliable sources concerning the financial, economic and political conditions of the relevant markets; (ii) determine that you have the necessary knowledge, sophistication and experience in financial, business and investment matters to be able to evaluate the risks involved, and that you are financially able to bear such risks; and (iii) determine, having considered the foregoing points, that capital markets transactions are suitable and appropriate for your financial, tax, business and investment objectives.
This material may mention options regulated by the U.S. Securities and Exchange Commission. Before buying or selling options you should obtain and review the current version of the Options Clearing Corporation booklet, Characteristics and Risks of Standardized Options. A copy of the booklet can be obtained upon request from Citigroup Global Markets Inc., 390 Greenwich Street, 3rd Floor, New York, NY 10013 or by clicking the following links:
http://www.theocc.com/components/docs/riskstoc.pdf and
http://www.theocc.com/components/docs/about/publications/november 2012 supplement.pdf and

## https://www.theocc.com/components/docs/about/publications/october 2018 supplement.pdf

If you buy options, the maximum loss is the premium. If you sell put options, the risk is the entire notional below the strike. If you sell call options, the risk is unlimited. The actual profit or loss from any trade will depend on the price at which the trades are executed. The prices used herein are historical and may not be available when you order is entered. Commissions and other transaction costs are not considered in these examples. Option trades in general and these trades in particular may not be appropriate for every investor. Unless noted otherwise, the source of all graphs and tables in this report is Citi. Because of the importance of tax considerations to all option
transactions, the investor considering options should consult with his/her tax advisor as to how their tax situation is affected by the outcome of contemplated options transactions.
None of the financial instruments or other products mentioned in this Communication (unless expressly stated otherwise) is (i) insured by the Federal Deposit Insurance Corporation or any other governmental authority, or (ii) deposits or other obligations of, or guaranteed by, Citi or any other insured depository institution.
Citi often acts as an issuer of financial instruments and other products, acts as a market maker and trades as principal in many different financial instruments and other products, and can be expected to perform or seek to perform investment banking and other services for the issuer of such financial instruments or other products. The author of this Communication may have discussed the information contained therein with others within or outside Citi, and the author and/or such other Citi personnel may have already acted on the basis of this information (including by trading for Citi's proprietary accounts or communicating the information contained herein to other customers of Citi). Citi, Citi's personnel (including those with whom the author may have consulted in the preparation of this communication), and other customers of Citi may be long or short the financial instruments or other products referred to in this Communication, may have acquired such positions at prices and market conditions that are no longer available, and may have interests different from or adverse to your interests.
IRS Circular 230 Disclosure: Citi and its employees are not in the business of providing, and do not provide, tax or legal advice to any taxpayer outside Citi. Any statement in this Communication regarding tax matters is not intended or written to be used, and cannot be used or relied upon, by any taxpayer for the purpose of avoiding tax penalties. Any such taxpayer should seek advice based on the taxpayer's particular circumstances from an independent tax advisor.
Neither Citi nor any of its affiliates can accept responsibility for the tax treatment of any investment product, whether or not the investment is purchased by a trust or company administered by an affiliate of Citi. Citi assumes that, before making any commitment to invest, the investor and (where applicable, its beneficial owners) have taken whatever tax, legal or other advice the investor/beneficial owners consider necessary and have arranged to account for any tax lawfully due on the income or gains arising from any investment product provided by Citi.
This Communication is for the sole and exclusive use of the intended recipients, and may contain information proprietary to Citi which may not be reproduced or circulated in whole or in part without Citi's prior consent. The manner of circulation and distribution may be restricted by law or regulation in certain countries. Persons who come into possession of this document are required to inform themselves of, and to observe such restrictions. Citi accepts no liability whatsoever for the actions of third parties in this respect. Any unauthorized use, duplication, or disclosure of this document is prohibited by law and may result in prosecution.

Other businesses within Citigroup Inc. and affiliates of Citigroup Inc. may give advice, make recommendations, and take action in the interest of their clients, or for their own accounts, that may differ from the views expressed in this document. All expressions of opinion are current as of the date of this document and are subject to change without notice. Citigroup Inc. is not obligated to provide updates or changes to the information contained in this document.
The expressions of opinion are not intended to be a forecast of future events or a guarantee of future results. Past performance is not a guarantee of future results. Real results may vary.
Although information in this document has been obtained from sources believed to be reliable, Citigroup Inc. and its affiliates do not guarantee its accuracy or completeness and accept no liability for any direct or consequential losses arising from its use. Throughout this publication where charts indicate that a third party (parties) is the source, please note that the attributed may refer to the raw data received from such parties. No part of this document may be copied, photocopied or duplicated in any form or by any means, or distributed to any person that is not an employee, officer, director, or authorized agent of the recipient without Citigroup Inc.'s prior written consent.
Citigroup Inc. may act as principal for its own account or as agent for another person in connection with transactions placed by Citigroup Inc. for its clients involving securities that are the subject of this document or future editions of the Quadrant.

Bonds are affected by a number of risks, including fluctuations in interest rates, credit risk and prepayment risk. In general, as prevailing interest rates rise, fixed income securities prices will fall. Bonds face credit risk if a decline in an issuer's credit rating, or creditworthiness, causes a bond's price to decline. High yield bonds are subject to additional risks such as increased risk of default and greater volatility because of the lower credit quality of the issues. Finally, bonds can be subject to prepayment risk. When interest rates fall, an issuer may choose to borrow money at a lower interest rate, while paying off its previously issued bonds. As a consequence, underlying bonds will lose the interest payments from the investment and will be forced to reinvest in a market where prevailing interest rates are lower than when the initial investment was made.

Bond rating equivalence
Alpha and/or numeric symbols used to give indications of relative credit quality. In the municipal market, these designations are published by the rating services. Internal ratings are also used by other market participants to indicate credit quality.

| Bond credit quality ratings | Rating agencies |  |  |
| :---: | :---: | :---: | :---: |
| Credit risk | Moody's ${ }^{1}$ | Standard and Poor's ${ }^{\mathbf{2}}$ | Fitch Ratings ${ }^{2}$ |
| Investment Grade |  |  |  |
| Highest quality | Aaa | AAA | AAA |
| High quality (very strong) | Aa | AA | AA |
| Upper medium grade (Strong) | A | A | A |
| Medium grade | Baa | BBB | BBB |
| Not Investment Grade |  |  |  |
| Lower medium grade (somewhat speculative) | Ba | BB | BB |
| Low grade (speculative) | B | B | B |
| Poor quality (may default) | Caa | CCC | CCC |
| Most speculative | Ca | CC | CC |
| No interest being paid or bankruptcy petition filed | C | D | C |
| In default | C | D | D |

1 The ratings from Aa to Ca by Moody's may be modified by the addition of a 1,2 , or 3 to show relative standing within the category 2 The ratings from AA to CC by Standard and Poor's and Fitch Ratings may be modified by the addition of a plus or a minus to show relative standing within the category.
(MLP's) - Energy Related MLPs May Exhibit High Volatility. While not historically very volatile, in certain market environments Energy Related MLPS may exhibit high volatility.
Changes in Regulatory or Tax Treatment of Energy Related MLPs. If the IRS changes the current tax treatment of the master limited partnerships included in the Basket of Energy Related MLPs thereby subjecting them to higher rates of taxation, or if other regulatory authorities enact regulations which negatively affect the ability of the master limited partnerships to generate income or distribute dividends to holders of common units, the return on the Notes, if any, could be dramatically reduced. Investment in a basket of Energy Related MLPs may expose the investor to concentration risk due to industry, geographical, political, and regulatory concentration.+

Real Estate Investment Trusts (REITs) are subject to special risk considerations similar to those associated with the direct ownership of real estate. Real estate valuations may be subject to factors such as changing general and local economic, financial, competitive, and environmental conditions. REITs may not be suitable for every investor. Dividend income from REITs will generally not be treated as qualified dividend income and therefore will not be eligible for reduced rates of taxation.
Mortgage-backed securities ("MBS"), which include collateralized mortgage obligations ("CMOs"), also referred to as real estate mortgage investment conduits ("REMICs"), may not be suitable for all investors. There is the possibility of early return of principal due to mortgage prepayments, which can reduce expected yield and result in reinvestment risk. Conversely, return of principal may be slower than initial prepayment speed assumptions, extending the average life of the security up to its listed maturity date (also referred to as extension risk).

Additionally, the underlying collateral supporting non-Agency MBS may default on principal and interest payments. In certain cases, this could cause the income stream of the security to decline and result in loss of principal. Further, an insufficient level of credit support may result in a downgrade of a mortgage bond's credit rating and lead to a higher probability of principal loss and increased price volatility. Investments in subordinated MBS involve greater credit risk of default than the senior classes of the same issue. Default risk may be pronounced in cases where the MBS security is secured by, or evidencing an interest in, a relatively small or less diverse pool of underlying mortgage loans.
MBS are also sensitive to interest rate changes which can negatively impact the market value of the security. During times of heightened volatility, MBS can experience greater levels of illiquidity and larger price movements. Price volatility may also occur from other factors including, but not limited to, prepayments, future prepayment expectations, credit concerns, underlying collateral performance and technical changes in the market.

Alternative investments referenced in this report are speculative and entail significant risks that can include losses due to leveraging or other speculative investment practices, lack of liquidity, volatility of returns, restrictions on transferring interests in the fund, potential lack of diversification, absence of information regarding valuations and pricing, complex tax structures and delays in tax reporting, less regulation and higher fees than mutual funds and advisor risk.
Asset allocation does not assure a profit or protect against a loss in declining financial markets.
The indexes are unmanaged. An investor cannot invest directly in an index. They are shown for illustrative purposes only and do not represent the performance of any specific investment. Index returns do not include any expenses, fees or sales charges, which would lower performance.
Past performance is no guarantee of future results.
International investing entails greater risk, as well as greater potential rewards compared to US investing. These risks include political and economic uncertainties of foreign countries as well as the risk of currency fluctuations. These risks are magnified in countries with emerging markets, since these countries may have relatively unstable governments and less established markets and economics.
Investing in smaller companies involves greater risks not associated with investing in more established companies, such as business risk, significant stock price fluctuations and illiquidity.
Factors affecting commodities generally, index components composed of futures contracts on nickel or copper, which are industrial metals, may be subject to a number of additional factors specific to industrial metals that might cause price volatility. These include changes in the level of industrial activity using industrial metals (including the availability of substitutes such as manmade or synthetic substitutes); disruptions in the supply chain, from mining to storage to smelting or refining; adjustments to inventory; variations in
production costs, including storage, labor and energy costs; costs associated with regulatory compliance, including environmental regulations; and changes in industrial, government and consumer demand, both in individual consuming nations and internationally. Index components concentrated in futures contracts on agricultural products, including grains, may be subject to a number of additional factors specific to agricultural products that might cause price volatility. These include weather conditions, including floods, drought and freezing conditions; changes in government policies; planting decisions; and changes in demand for agricultural products, both with end users and as inputs into various industries.

The information contained herein is not intended to be an exhaustive discussion of the strategies or concepts mentioned herein or tax or legal advice. Readers interested in the strategies or concepts should consult their tax, legal, or other advisors, as appropriate.
Diversification does not guarantee a profit or protect against loss. Different asset classes present different risks.
Citi Private Bank is a business of Citigroup Inc. ("Citigroup"), which provides its clients access to a broad array of products and services available through bank and non-bank affiliates of Citigroup. Not all products and services are provided by all affiliates or are available at all locations. In the U.S., investment products and services are provided by Citigroup Global Markets Inc. ("CGMI"), member FINRA and SIPC, and Citi Private Advisory, LLC ("Citi Advisory"), member FINRA and SIPC. CGMI accounts are carried by Pershing LLC, member FINRA, NYSE, SIPC. Citi Advisory acts as distributor of certain alternative investment products to clients of Citi Private Bank. CGMI, Citi Advisory and Citibank, N.A. are affiliated companies under the common control of Citigroup.
Outside the U.S., investment products and services are provided by other Citigroup affiliates. Investment Management services (including portfolio management) are available through CGMI, Citi Advisory, Citibank, N.A. and other affiliated advisory businesses. These Citigroup affiliates, including Citi Advisory, will be compensated for the respective investment management, advisory, administrative, distribution and placement services they may provide.
In Hong Kong, this document is issued by CPB operating through Citibank, N.A., Hong Kong branch, which is regulated by the Hong Kong Monetary Authority. Any questions in connection with the contents in this document should be directed to registered or licensed representatives of the aforementioned entity. In Singapore, this document is issued by CPB operating through Citibank, N.A., Singapore branch, which is regulated by the Monetary Authority of Singapore.

Any questions in connection with the contents in this document should be directed to registered or licensed representatives of the aforementioned entity. To the extent this document is provided to clients who are booked and/or managed in Hong Kong: No other statement(s) in this document shall operate to remove, exclude or restrict any of your rights or obligations of Citibank under applicable laws and regulations. Citibank, N.A., Hong Kong Branch does not intend to rely on any provisions herein which are inconsistent with its obligations under the Code of Conduct for Persons Licensed by or Registered with the Securities and Futures Commission, or which misdescribes the actual services to be provided to you.

Citibank, N.A. is incorporated in the United States of America and its principal regulators are the US Office of the Comptroller of Currency and Federal Reserve under US laws, which differ from Australian laws. Citibank, N.A. does not hold an Australian Financial Services Licence under the Corporations Act 2001 as it enjoys the benefit of an exemption under ASIC Class Order CO 03/1101 (remade as ASIC Corporations (Repeal and Transitional) Instrument 2016/396 and extended by ASIC Corporations (Amendment) Instrument 2018/807).
In the United Kingdom, Citibank N.A., London Branch (registered branch number BR001018), Citigroup Centre, Canada Square, Canary Wharf, London, E145LB, is authorised and regulated by the Office of the Comptroller of the Currency (USA) and authorised by the Prudential Regulation Authority. Subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. The contact number for Citibank N.A., London Branch is +44 (0)20 75088000.
Citibank Europe plc is regulated by the Central Bank of Ireland. It is authorised by the Central Bank of Ireland and by the Prudential Regulation Authority. It is subject to supervision by the Central Bank of Ireland, and subject to limited regulation by the Financial Conduct Authority and the Prudential Regulation Authority. Details about the extent of our authorisation and regulation by the Prudential Regulation Authority, and regulation by the Financial Conduct Authority are available from us on request. Citibank Europe plc, UK Branch is registered as a branch in the register of companies for England and Wales with registered branch number BR017844. Its registered address is Citigroup Centre, Canada Square, Canary Wharf, London E14 5LB. VAT No.: GB 429625629.
Citibank Europe plc is registered in Ireland with number 132781, with its registered office at 1 North Wall Quay, Dublin 1. Citibank Europe plc is regulated by the Central Bank of Ireland. Ultimately owned by Citigroup Inc., New York, USA.

In Jersey, this document is communicated by Citibank N.A., Jersey Branch which has its registered address at PO Box 104, 38 Esplanade, St Helier, Jersey JE4 8QB. Citibank N.A., Jersey Branch is regulated by the Jersey Financial Services Commission. Citibank N.A. Jersey Branch is a participant in the Jersey Bank Depositors Compensation Scheme. The Scheme offers protection for eligible deposits of up to $£ 50,000$. The maximum total amount of compensation is capped at $£ 100,000,000$ in any 5 year period. Full details of the Scheme and banking groups covered are available on the States of Jersey website www.gov.je/dcs, or on request.
In Canada, Citi Private Bank is a division of Citibank Canada, a Schedule II Canadian chartered bank. Certain investment products are made available through Citibank Canada Investment Funds Limited ("CCIFL"), a wholly owned subsidiary of Citibank Canada. Investment Products are subject to investment risk, including possible loss of principal amount invested. Investment Products are not insured by the CDIC, FDIC or depository insurance regime of any jurisdiction and are not guaranteed by Citigroup or any affiliate thereof.
CCIFL is not currently a member, and does not intend to become a member of the Mutual Fund Dealers Association of Canada ("MFDA"); consequently, clients of CCIFL will not have available to them investor protection benefits that would otherwise derive from membership of CCIFL in the MFDA, including coverage under any investor protection plan for clients of members of the MFDA.

This document is for information purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any securities to any person in any jurisdiction. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially.
Citigroup, its affiliates and any of the officers, directors, employees, representatives or agents shall not be held liable for any direct, indirect, incidental, special, or consequential damages, including loss of profits, arising out of the use of information contained herein, including through errors whether caused by negligence or otherwise.
© Copyright 2019, Citigroup Inc. Citi, Citi and Arc Design and other marks used herein are service marks of Citigroup Inc. or its affiliates, used and registered throughout the world.

| Asia Pacific | Europe \& Middle East | Latin America | North America |
| :---: | :---: | :---: | :---: |
| Ken Peng | Jeffrey Sacks | Jorge Amato | Steven Wieting |
| Asia Investment Strategist | EMEA Investment Strategist | LATAM Investment | Global Chief |
| +852.2868.8904 | +44.207.508.7325 | Strategist | Investment Strategist |
| Ken.peng@citi.com | Jeffrey.ian.sacks@citi.com | +.212.559.0114 | +1.212.559.0499 |
|  |  | Jorge.amato@citi.com | Steven.wieting@citi.com |
| Catherine Cheung | Shan Gnanendran, CFA |  |  |
| Asia Investment Strategy | EMEA Investment Strategy |  | Kris Xippolitos |
| +852.2298.6119 | +44.207.508.0458 |  | Fixed Income Strategist |
| Catherine.mw.cheung@citi.com | Shan.gnanendran@citi.com |  | +1.212.559.1277 |
|  |  |  | Kris.xippolitos@citi.com |
|  | Maya Issa |  |  |
|  | Global Investment Strategy |  | Wietse Nijenhuis |
|  | +971.4604.4326 |  | Equity Strategist |
|  | Maya.issa@citi.com |  | +1.212.559.0341 |
|  |  |  | Wietse.nijenhuis@citi.com |
|  |  |  | Charlie Reinhard |
|  |  |  | North America Investment Strategist |
|  |  |  | +1.212.559. 6251 |
|  |  |  | Charles.l.reinhard@citi.com |
|  |  |  | Joseph Kaplan |
|  |  |  | Global Investment Strategy |
|  |  |  | +1.212.559.3772 |
|  |  |  | Joseph.kaplan@citi.com |
|  |  |  | Malcolm Spittler |
|  |  |  | Global Investment Strategy |
|  |  |  | +1.212.559.8651 |
|  |  |  | Malcolm.d.spittler@citi.com |
|  |  |  | Joseph Fiorica |
|  |  |  | Global Investment Strategy |
|  |  |  | +1.212.559.3473 |
|  |  |  | Malcolm.d.spittler@citi.com |

